

**Request for Quotation**  
**for**  
**Supply of**  
**“Saloon Seats (2 types) for RS15- 80 cars**  
**Project”**  
**To**  
**BEML Limited**

**Bid Invitation No: 6300032966**  
**Tender Due Date: 02.07.2020**  
**Event Service Provider:**



Vendor's Time and Expenses: To be borne by the vendor

No representation would be entertained on any errors if found in the RFQ. However vendors to bring such errors / omissions to the notice of BEML for necessary corrective action

**Confidential Document: for limited circulation among the participants of eNegotiation event, for Annual requirement finalization for BEML to be conducted on “BEML SRM” Platform**

**Contact Information:**

**Note: Please contact BEML SRM (as per the contact details shown under B) for any questions / clarification that you may need in connection with this Request for Quotation (RFQ) and not the "Buyer" directly.**

<b>A. Buyer (BEML LIMITED)</b>	
<b>Name &amp; Designation</b>	Mr. Srenivasa Reddy.N AGM – Metro Purchase  Mr.Meenakshisundaram Asst Manager –Metro purchase
<b>Address</b>	BEML Limited Bangalore Complex New Thippasandra Post Bangalore 560 075
<b>Email ID</b>	metro.rm2@beml.co.in
<b>Telephone</b>	+91.80.25243363 (D) +91.80.25022608
<b>Fax</b>	91.80.25244682 91.80.25245545
<b>B. Documentation &amp; Training -Helpline (BEML SRM)</b>	
<b>Event Coordinator</b> (Name & Designation)	Krishna Mohan Senior Manager
<b>Address</b>	BEML Limited "BEML SOUDHA" Room No:106, BEML SRM Implementation Cell, 23/1, 4 <sup>TH</sup> Main, S R Nagar Bangalore – 560 027 Karnataka
<b>Email ID</b>	<a href="mailto:admin.srm@beml.co.in">admin.srm@beml.co.in</a>
<b>Telephone</b>	+91.80.22963269
<b>Fax</b>	+91.80.22963283

**Attachments:**

- 1) General Terms & Conditions-**
- 2) TDC**
- 3) PTS**
- 4) Drawings**

## Product Specific Information:

<b>Enquiry No.:</b>	BR01/RRD/6300032966
<b>Product Specification:</b>	<b>Saloon Seats for RS15 Project - 80 cars – As per “Exhibit-A”</b>
<b>Standards Applicable:</b>	“As per Exhibit – A”
<b>Delivery Schedule:</b>	Please refer to “Exhibit – A”
<b>Volume of Business</b>	<ul style="list-style-type: none"> <li>▪ Total volume of business projected in “<b>Exhibit-A</b>” is a firm requirement.</li> <li>▪ However volumes mentioned may vary substantially on either side depending on business needs.</li> </ul>
<b>Price Basis for e-bidding Event:</b>	<ul style="list-style-type: none"> <li>▪ Bidder has to forward their quote (Post bid confirmation) in detail which includes Basic Price, Excise Duty, Taxes and any other term separately.</li> <li>▪ If the item is covered on DGS &amp; D Rate Contract, it should be confirmed that the prices are the same as applicable to DGS &amp; D Rate Contract reference should also be indicated, besides giving a copy of the Rate Contract.</li> </ul>
<b>Business Share &amp; Preference</b>	<ul style="list-style-type: none"> <li>▪ Buyer reserves the right on quantum of business on such sources.</li> </ul>
<b>Drawing / Specification:</b>	As per “Exhibit – A”.
<b>Supply Pattern:</b>	Material to be supplied as detailed in section “ <b>Delivery Schedule</b> ”
<b>Lot Strategy for Bidding (Bid Basis)</b>	<b>Bidders to bid per Nos. of Item on Landed Cost to BEML Bangalore Complex, Bangalore basis as detailed in section “Price Basis for Negotiation Event”.</b>

<b>Exhibit-A</b> <b>Saloon Seats (2 types)- RS 15 80 cars Project</b> <b>Bid No: 6300032966</b> <b>Tender Due date: 02.07.2020</b> <b>Division :BEML, Bangalore Complex, Bangalore</b>				
SL NO	Part No	ITEM DESCRIPTION	QTY (No's)	DELIVERY SCHEDULE (TENTATIVE Requirement)
1	90923029	Saloon Seat -2 Seat	320	To be discussed Mutually as per BEML Production
2	90923031	Saloon Seat – 7 Seat	480	

**NOTE:**

- The components shall be manufactured & supplied as per drawing and TDC -GR/TD/5023 Rev-0 & PTS – GR/TD/5103 Dt: 07.05.20**
- Vendor to submit compliance for the General terms and condition enclosed.**
- Vendor shall submit Compliance of all clauses of TDC, PTS and other technical confirmation submitted along with offer**
- Commercial bids of only technically acceptable offers will be considered for further opening/evaluation. The commercial bids will be opened subjected to technical clearance from DMRC/BEML-Technical team.**
- Commercial ranking will be arrived based on Landed cost of the tendered items including other charges, if any, pricing on statement of deviation. Landed cost would be arrived by considering the following components.

For Indian Vendors: (Landed cost calculation)

- The firm to quote for unit price including packing and forwarding charges.
- Local freight and insurance charges would be added to unit price, if firms does not agree for BEML standard delivery terms of FOR BEML BANGALORE COMPLEX.
- GST as applicable at the time of submitting the quotation.
- Loading interest for payment terms, if not agreed as per BEML standard payment terms of 60 days credit from the date of receipt and acceptance of material at BEML. The interest would be considered @ 12% per annum.

For Foreign Vendors : (Landed cost calculation)

- Prices should be on F.O.B. (Free on Board) supplier's nearest port basis only.If firm does not agree for FOB terms then those quotation would be summarily rejected .This conditions to be complied in GTC and uploaded along with Technical Bid.
- Further on the FOB price, cost insurance freight (CIF) would be added to arrive at CIF prices @3% on FOB charges and Local freight would be added @1.5% on CIF.

c) Loading interest for payment terms if not agreed as per BEML standard payment terms of 100% by an irrevocable Letter of credit in favor of supplier payable within 60 days from the date of shipment @ 12% per annum would be added.

d) Customs duty if any for clearing the consignment at customs at the prevailing rate at the time of submission of quotation.

**6. Vendors are requested to quote for each item, but L1 will be arrived on set basis**

**7. PO will be placed on 60:40 basis / BEML procedure**

**8. Vendor shall furnish Performance Bank Guarantee as per Tender conditions.**

**9.** Statement of Deviations: Bidders may indicate lump sum price of Statement of Deviations as defined/specified in BEML GTC under specified line item in SRM portal. The detailed break-up of Statement of Deviation to be provided under 'Notes & Price Attachments'.

**10.** Non-recurring charges (NRC): Bidders may indicate lump sum price for non-recurring activities as defined/specified in BEML PTS underspecified line item in SRM portal. Detailed breakup to be provided in text. In case, bidder does not indicate any NRC charges, it is presumed by BEML that such costs are amortized by the bidder along with equipment costs.

**11.** For the purpose of arriving the Landed Cost in INR, the exchange rates for EUR / JPY prevailing as on date of tender opening (date of technical bid opening in case of two-bid tender) as per website [www.xe.com](http://www.xe.com) will be considered.

## Exhibit - B

### BEML Designated Location

UNIT	Location Code	Address	Telephone.
Bangalore Complex	BC	Dy. General Manager - Stores BEML Limited Bangalore Complex New Thippasandra Bangalore – 560 075	080. 25240992 (Direct) 080.25242414 Extn. 716

## Exhibit-C

### Training Confirmation

(By email to [admin.srm@beml.co.in](mailto:admin.srm@beml.co.in) or  
Fax to +91.80.22963283 printed on Supplier's Letterhead)

Date:

To

The Deputy General Manager - Materials  
BEML Limited  
Bangalore Complex  
New Thippasandra Post, Bangalore - 560 075

Dear Sir,

**Subject:** Training confirmation

This is to confirm that BEML SRM Implementation Cell has trained us on BEML OPS e-Procurement platform. We have attended '**DEMO**' bidding event and are comfortable with bidding process.

We also understand that BEML shall not be responsible for infrastructure (power/internet) failure at our end and during training we are advised by BEML SRM Implementation Cell to keep back-up option ready i.e. UPS/ bidding from Cyber Café etc.

We have also read and signed **Exhibit-D** and understood General Terms & Conditions for participation in e-tender event.

For

<Company Stamp with full Postal Address>

Authorized Signatory

Name :  
Designation :  
Contact Details :  
Telephone # :  
Mobile # :  
Email ID :

## **BEMLSRM - General Terms & Conditions**

The General terms and conditions provided below govern the conduct of e-tender event conducted on BEML-SRM platform.

Written Acceptance of the RFI/RFQ Terms & Conditions and General Terms & conditions given below is a pre-requisite for securing participation in the e-tender event:

### **Participant Confirmation:**

- **Participants to e-tender event hereby confirm that they shall commit to supply the product / service (being bid for) at the price entered by them in the online bid AND at the terms and conditions specified herein by BEML LIMITED. All Prices entered shall be legally binding on the Bidders. Bidders are strongly advised to exercise due diligence while placing bids. Failure to honor the bids placed during the online Bid shall render the bidders liable for any penal action as deemed fit by BEML LIMITED.**
- In the event of winning an allotment in the bidding event, the bidder shall commit to fulfill outlined obligations under the contract.
- The bidder shall bid in line with the pre-accepted RFQ terms. The Bidder shall not stipulate any conditions on his/her own unless the terms of the BEML LIMITED expressly permit such conditions being stipulated by the Bidder. Bids entered with conditions attached shall be considered Conditional bids and BEML retains the right of rejecting these bids.

### **Liability of BEML LIMITED**

While, reasonable care and diligence is taken by BEML LIMITED in discharge of its responsibilities such as design of the e-tender event, communication of RFQ rules, guidance to bidders in event participation, etc. all bidders shall specifically indemnify BEML LIMITED from all liabilities for any shortcomings on these aspects. It is clearly understood that these activities are performed in BEML SRM platform by BEML LIMITED to assist the participants, but the ultimate responsibility on all these counts lies totally with the participants.

### **Jurisdiction:**

Any disputes relating to the e-tender module shall be subject to the sole jurisdiction of the courts of Bangalore, Karnataka, India.

Accepted the above terms & conditions

**(Signature)**  
**Name & Designation of Signatory**

**For and on behalf of the company**  
**(Company Seal)**