

Reverse Auction shall be conducted if Minimum 2 technically accepted firms received & Reverse auction will be as per BEML norms / procedure and the details are indicated below:

Request for Quotation

Ref. BR01/HST/6300040127

For Procurement of
EMERGENCY STEP LADDER & EVACUATION BRIDGE
required for
High Speed Train Project

**(Further to Bid submitted against Bid
Invitation No. 6300040127)**

through

REVERSE AUCTION

Confidential Document: For limited circulation among the participants of Reverse Auction event for the requirement of BEML LIMITED to be conducted on BEML SRM Platform.

A. Buyer (BEML LIMITED)

Name & Designation	Mr. Ravi Kumar Adepu Senior Manager – Purchase Department
Address	Bangalore Complex, BEML Limited, Suranjandas Road, New Thippasandra (P), Bangalore – 560075. Karnataka
Email ID	ravikumar.adepu@bemltd.in
Telephone	080-25022639

B. Documentation & Training -Helpline (BEML SRM)

Name & Designation	Mrs. ANITHA K DGM (Corp. Materials & SRM)
Address	BEML Limited “BEML SOUDHA” Room No:2, 23/1, 4 TH Main S R Nagar Bangalore – 560 027 Karnataka
Email ID	admin.srm@beml.co.in
Telephone	080-22963269

Contact Information:

Note: Please contact BEML SRM (as per the contact details shown under B) for any questions / clarification that you may need in connection with this Request for Quotation (RFQ) for Reverse Auction and not the “Buyer” directly.

Activity Schedule:

Sl.No.	Activity	Activity particulars	Due Date
1	RFQ Release	RFQ release to all the short-listed vendors by BEML by e-mail	----
2	RFQ Receipt Confirmation	Bidders to confirm receipt of Request for Quotation (RFQ) to BEML SRM by a line of mail to admin.srm@beml.co.in	----
3	Pre-Bid Confirmation	Duly filled-up "Exhibit-A" of the RFQ, printed on Bidder's letter-head to be scanned and the scanned document to be sent by e-mail to admin.srm@beml.co.in	----
4	Service Provider's General Terms & Conditions	Duly signed "Exhibit-B" to be scanned and the scanned document to be sent by e-mail to admin.srm@beml.co.in	----
5	Training Invitation	Subject to your Pre Bid Confirmation (Point 3) and receipt of Exhibit-B as mentioned at '4' above, you will receive an Invitation for Online Training with a demo reverse auction event.	----
6	Training Confirmation	On completion of "Training" and once you are comfortable to operate on BEML SRM, email to admin.srm@beml.co.in Training Confirmation as per "Exhibit-C".	----
7	Invitation for Main Event	Subject to receipt of Training Confirmation (Point 6), you will receive an invitation for the Main Event for logging on to SRM Live Auction.	----
8	"Final Bidding" Online Event Day, Start Time & Duration	Start Time : Will be intimated later Duration : 90 Minutes with unlimited Auto Extensions	----
9	Post Bid Confirmation	To be submitted as detailed in "Exhibit-D". Post Bid Confirmations not in line with format "Exhibit-D" are liable for outright rejection	Within one day after the event

Scope of Work and Terms & Conditions:

Technical Specification and Terms & Conditions	The scope of work and the terms & conditions for supply shall be as given in the Bid Invitation No. 6300040127 in our SRM e-Procurement System and your bid submitted against the same.
Items in Reverse Auction	There will be one line item in the Reverse Auction with the unit as LS (Lumpsum) for “ EMERGENCY STEP LADDER & EVACUATION BRIDGE ” which will be for all the tendered line items of the tender together for the total quantities.
Price Basis for Reverse Auction Event	For the line item in the Reverse Auction, Price excluding GST is to be quoted during the Reverse Auction.
Post -Bid Confirmation	Bidder shall submit Post-Bid Confirmation in their letterhead duly signed with company seal as prescribed in “Exhibit-D” giving the breakup of their lowest bid for the item to BEML within 24 hours of closing of the event.
Process for issue of PO	<p>After completion of the e-Reverse Auction event, commercial bids submitted by the technically qualified bidders through e-mode against Bid Invitation No. 6300040127 will be opened.</p> <p>On completion of reverse auction, the commercial bid of technically acceptable vendors would be opened to verify the start bid price of each vendor in the reverse auction is equal or less than the commercial bid quoted by that vendor for the item. Therefore, the start bid price in the Reverse Auction by any vendor should be equal to or less than the price quoted by the vendor in SRM for the item.</p> <p>In case it is noticed that the start bid price is more than the commercial bid, then the vendor will not be considered for further commercial evaluation.</p>
Mandatory Participation in the Reverse Auction	<p>The bidder has to participate in reverse auction and submit at least ONE BID to be treated as having participated in Reverse auction event. Mere logging in to Reverse Auction event will not be considered as having participated in Reverse Auction.</p> <p>In case the bidder is not participating in reverse auction, then the commercial bid of the firm would not be opened in SRM portal.</p>
Currency	For the purpose of Bidding and release of payment, the currency will be Indian Rupees (INR).

Bidding Procedure:

Understanding of Bidding Rules	Concerned person taking training is advised to have proper understanding of bidding rules. No claim of ignorance shall be entertained at later stage.
Brief on Event Logic	<ul style="list-style-type: none"> - Start Bid Price: For the item, the bidder has to start Reverse Auction with the Bid Price which shall be equal to or lower than the Bid Price quoted in their commercial bid against Tender ref: 6300040127. - Bid decrement of Rs. 10,000/- (tentative) will be given for the item. (Decrement for the item is the minimum amount the bid is to be reduced by any bidder compared to their own previous bid for the item). - Bidder can submit multiple bids – each lower to the previous one. - L1 (Best Bid) price will be displayed to all the bidders during the e-Reverse Auction process. Rank will be displayed dynamically to the bidder as '1' or '-' ('1' means lowest, '-' means not the lowest). - Tied rank will not be possible. In case the bids submitted by two bidders are same, the bidder who submitted the bid first will get the lower ranking. - Person designated by bidding company (Bid Operator) will be solely responsible for bids placed by them and no claim of ignorance in this regard shall be admissible, hence "Bid Operator" is advised to take proper training from the BEML-SRM Support team.
Auto Extension Feature	The auction event will be for duration of 90 minutes. There is a provision of unlimited auto extensions of 5 minutes each in closing phase of auction to provide fair chance of participation to all the Bidders. (Auto extension: In case any bidder submits bid during the last five minutes, the auction time automatically gets extended by 5 minutes duration). This may lead to change in closing time of the reverse auction event
Event URL	https://bemlepci.bemlindia.in:50001/irj/portal

Exhibit-A

Pre-Bid Confirmation

<Valid only if submitted on Supplier's Letterhead>

To

M/s. BEML Limited
Attention: Mr. ANITHA K, DGM (Corp. Materials & SRM)

Dear Sir,

Sub: Pre-Bid Confirmation

Ref: RFQ No. BR01/HST/6300040127 for EMERGENCY STEP LADDER & EVACUATION BRIDGE

With reference to the above, we hereby confirm our participation in the Reverse Auction event. We have read and understood the Offer Document (RFQ) of this event, and will place our bid in accordance of the same.

We confirm acceptance to the following terms & conditions mentioned in the NIT document:

Payment Terms:

1) For Supplies – (a) Supplier will raise GST invoice for 100% value. BEML will pay 80% of Invoice Value with 100% GST in 60 days / 45 days (MSE firms) from the date of receipt of material at BEML subject to material acceptance by BEML and (b) Balance 20% payment in 60 days / 45 days (MSE firms), from the date of successful completion of testing & commissioning activities as per BEML requirement duly certified by BEML R&D /BEML NOMINATED AGENCY/ICF/ICF NOMINATED AGENCY.

Inspection Term: By BEML/BEML NOMINATED AGENCY/ICF/ICF NOMINATED AGENCY

The details of person who would be bidding on the day of the Reverse Auction event and would take necessary training for the above process is given below:

- 1) Name :
- 2) Designation :
- 3) Telephone No. :
- 4) Mobile No. :
- 5) Email ID :
- 6) Place of Bidding :

Signature

Company Seal

Signed By

Name:

Date :

Designation:

Place :

Ref.: RFQ No. BR01/HST/6300040127 for Reverse Auction
For **EMERGENCY STEP LADDER & EVACUATION BRIDGE**

Kind Attention: Mrs. ANITHA K, DGM (Corp. Materials & SRM)

BEMLSRM - General Terms & Conditions

The General terms and conditions provided below govern the conduct of the reverse auction event conducted on BEML-SRM platform.

Written Acceptance of the RFI/RFQ Terms & Conditions and General Terms & conditions given below is a pre-requisite for securing participation in the reverse auction event:

Participant Confirmation:

- Organizing proper bidding infrastructure i.e. internet connection, power backup, etc. is bidder's responsibility and bidder indemnifies BEML Limited of responsibility on this count.
- Participants to reverse auction event hereby confirm that they shall commit to supply the product / service (being bid for) at the price entered by them in the online bid AND at the terms and conditions specified herein by BEML LIMITED. All Prices entered shall be legally binding on the Bidders. Bidders are strongly advised to exercise due diligence while placing bids. Failure to honor the bids placed during the online Bid shall render the bidders liable for any penal action as deemed fit by BEML LIMITED.
- In the event of winning an allotment in the bidding event, the bidder shall commit to fulfill outlined obligations under the contract.
- The bidder shall bid in line with the pre-accepted RFQ/RFI terms. The Bidder shall not stipulate any conditions on his/her own unless the terms of the BEML LIMITED expressly permit such conditions being stipulated by the Bidder. Bids entered with conditions attached shall be considered Conditional bids and BEML retains the right of rejecting these bids.

Liability of BEML LIMITED

While, reasonable care and diligence is taken by BEML LIMITED in discharge of its responsibilities such as design of the reverse auction event, communication of RFI/RFQ rules, guidance to bidders in event participation, etc. all bidders shall specifically indemnify BEML LIMITED from all liabilities for any shortcomings on these aspects. It is clearly understood that these activities are performed in BEML SRM platform by BEML LIMITED to assist the participants, but the ultimate responsibility on all these counts lies totally with the participants.

Jurisdiction:

Any disputes relating to the reverse auction event shall be subject to the sole jurisdiction of the courts of Bangalore, Karnataka, India.

Accepted the above terms & conditions

(Signature)
Name & Designation of Signatory

For and on behalf of the company
(Company Seal)

BR01/HST/6300039489

Training Confirmation
By Email to admin.srm@beml.co.in

Date:

To

M/s. BEML Limited

Attention: Mrs. ANITHA K, DGM (Corp. Materials & SRM)

Dear Sir,

Subject: Training confirmation.

Ref: RFQ No. BR01/HST/6300040127 for Reverse Auction
for EMERGENCY STEP LADDER & EVACUATION BRIDGE

This is to confirm that BEML-SRM support team has trained us on BEML-SRM eProcurement platform about how to participate and bid online for Auction event.

We have attended '**DEMO**' bidding event and are comfortable with the bidding process.

Signature

Company Seal

Name :

Designation :

Mobile No. :

Email ID :

Post Bid Confirmation

<Valid only if submitted on Supplier's Letterhead>

Date:

To
M/s. BEML Limited

Kind Attention: Mrs. ANITHA K, DGM (Corporate Materials & SRM)

Dear Sir,

Sub: Written confirmation of the final Bid placed by us during Reverse Auction Event held on
..... for **EMERGENCY STEP LADDER & EVACUATION BRIDGE**

Ref: RFQ No. BR01/HST/**6300040127**

By signing this document, we confirm and are pleased to submit the price break-up of the concluded bid value placed by us for Rs as per the break-up attached to this Exhibit-D, in line with RFQ document accepted by us for **EMERGENCY STEP LADDER & EVACUATION BRIDGE**

We confirm, if allotted, we will honor above price, and it shall be legally binding on us.

Signature:

Designation:

Name:

Company Seal :