

Notice inviting Expression of Interest (Eoi)

for

**Strategic Tie-up with Reputed Indian Manufacturers & Suppliers
of Propulsion Systems & Bogies for High-Speed Trainsets on
Long Term Basis**

Eoi Reference No	: CTPAM/Eoi/HSR/2025/22
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Date of Issue	: 06.11.2025
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Eoi Closing Date	: 27.11.2025
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Issued by

BEML LIMITED

(Schedule 'A' Company under Ministry of Defence, Govt. of India)

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SECTION – 1

DISCLAIMER

- 1.1 The information contained in this Expression of Interest (EoI) document provided to the Prospective Collaborator(s), by or on behalf of BEML Limited or any of its employees or advisors, is provided to the Prospective Collaborator(s) on the terms and conditions set out in this EoI document and all other terms and conditions subject to which such information is provided.
- 1.2 The purpose of this document is to provide the Prospective Collaborator(s) with information to assist the formulation of their proposal. This EoI document does not purport to contain all the information each Prospective Collaborator may require. This EoI document may not be appropriate for all persons / entities, and it is not possible for BEML, its employees or advisors to consider the business / investment objectives, financial situation and particular needs of each Prospective Collaborator who reads or uses this EoI document. The assumptions, assessments, statements and information contained in this EoI may not be complete, accurate, adequate or conclusive. Each Prospective Collaborator should conduct his own investigations, due diligence and analysis and should check the accuracy, adequacy, reliability and completeness of the information in this EoI document and where necessary, obtain independent advice from appropriate sources.
- 1.3 BEML, its employees and advisors make no representation or warranty to full completeness or makes any representations, express or implied, in relation to the adequacy or accuracy of the information contained herein and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EoI document.
- 1.4 BEML may, in its absolute discretion, but without being under any obligation to do so, modify, amend or supplement the information in this EoI document.
- 1.5 BEML reserves the right to not proceed with the EoI, or to alter the timelines reflected herein, or alter its' procedure for the selection of Prospective Collaborators. Even upon selection of suitable Prospective Collaborator, BEML is not bound to proceed ahead with the Prospective Collaborator and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.
- 1.6 The Prospective Collaborator(s) shall bear all costs associated with or relating to the preparation, technical discussion / presentation and submission of response against this EoI. BEML shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the EoI process.

- 1.7 Canvassing in any form by the Prospective Collaborator(s) or by any other agency on their behalf shall lead to disqualification of their EoI.
- 1.8 Notwithstanding anything contained in this EoI, BEML reserves the right to accept or reject any application and to annul the EoI process and reject all applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons, thereof. In the event that BEML rejects or annuls all the applications, it may at its discretion, invite all eligible Prospective Collaborators to submit fresh applications.
- 1.9 BEML reserves the right to disqualify any Prospective Collaborator during or after completion of EoI process, if it is found there was a material misrepresentation by any such Prospective Collaborator or the Prospective Collaborator fails to provide within the specified time, supplemental information sought by BEML.
- 1.10 BEML reserves the right to verify all statements, information and documents submitted by the Prospective Collaborator in response to the EoI. Any such verification or lack of such verification by BEML shall not relieve the Prospective Collaborator of his obligations or liabilities hereunder nor will it affect any rights of BEML.



SECTION – 2

SCHEDULE OF Eol PROCESS & CONTACT DETAILS

2.1 Schedule of Eol process:

The schedule of activities during the Eol Process shall be as follows:

Sl. No.	Description	Date
01	Issue of Eol Document	06.11.2025
02	Eol Closing Date	27.11.2025

2.2 The response to Eol shall be submitted on or before the Eol Closing date (as mentioned above) through email to bemleoi@bemltd.in only. The subject of the email shall be “CTPAM/Eol/HSR/ /19/2025: Response to Eol for Strategic Tie-up for Propulsions & Bogies for High-Speed Trainsets on Long Terms Basis”.

2.3 Contact details for clarification related to Eol:

Mrs. Mansi Srivastava

Assistant General Manager
Marketing – Commuter Rail
BEML Soudha, BEML Ltd.,
Bengaluru, Karnataka, INDIA
Email: mansi.srivastava@bemltd.in

Queries (if any) should be emailed to bemleoi@bemltd.in with cc to mansi.srivastava@bemltd.in.

2.4 In case any amendment / corrigendum to this Eol is issued, it shall be notified only at BEML website (www.bemlindia.in).



SECTION – 3

ABOUT BEML LIMITED

- 3.1 BEML Limited, a “Schedule - ‘A’” company under the Ministry of Defence (MoD), Government of India, was established in the year 1964. The Company has a state-of-the art, well established and dedicated Research & Development, Product Design, Manufacturing Facilities, Assembly Shops for Equipment and Aggregates, Testing facilities etc. The Company is backed with a strong and well experienced skilled manpower in the areas of Defence & Aerospace, Mining & Construction and Rail & Metro equipment.
- 3.2 In the Railway segment, since its inception, BEML has successfully rolled out varied range of products such as Rail Coaches, AC EMUs, DC EMUs, Stainless Steel EMUs, Rail Buses, 4 & 8-Wheeler OHE cars, Track Laying Equipment, Spoil Disposal Units, Utility Vehicle, BWTB Wagons, BFAT Wagons, BRSTN Wagons and BOMN Wagons. As of date over 19000 coaches have been supplied to Indian Railways. BEML is also the 1st manufacturer to have designed, built and supplied 1st ever Sleeper type Vande Bharat Trainset. BEML truly epitomizes the “Make in India” initiative of the Government of India. Currently, various passenger rolling stock projects like Vande Bharat (Sleeper), High Speed Trainset and LHB coaches and maintenance rolling stock like CMVs and UTVs are under execution.
- 3.3 Starting 2002, BEML has successfully diversified into manufacturing of the state-of-the-art stainless steel Metro cars. BEML has been a pioneer in this area having supplied over 1600 metro cars till date. BEML’s esteemed customers in metro segment include Delhi Metro, Bangalore Metro, Jaipur Metro and Kolkata Metro. Further, BEML secured the driverless metro car contract for the prestigious Mumbai Metro Line 2 & 7 project, Bangalore Metro and Chennai Metro which are presently under execution.

More details about BEML’s profile and its entire range of product portfolio can be viewed by visiting our web site www.bemlindia.in



SECTION – 4

DETAILS OF EXPRESSION OF INTEREST (EOI)

- 4.1 BEML is executing contract for design, manufacture, supply, testing and commissioning of High-Speed Trainsets for Mumbai Ahmedabad High Speed Rail (MAHSR) section.
- 4.2 The project is being developed and operated by National High Speed Rail Corporation Limited (NHSRCL). MAHSR is the first such high speed corridor undertaken by NHSRCL. Many other high-speed corridors have been proposed and are in different stages of approval. All such high-speed rail corridors would require reliable and efficient passenger rolling stock.
- 4.3 **Purpose:**
- 4.3.1 BEML is the front runner in supplying High-Speed Trainsets for 1st Indian corridor. Considering the future requirements in these high-speed corridors, BEML desires to partner with reputed Indian manufacturers and suppliers of propulsions and bogies for high-speed trainsets (operating speed of 249 kmph and above) on long terms basis.
- 4.3.2 BEML shall enter into a Memorandum of Agreement (MoA) with the selected Collaborator on an exclusive basis. The selected Collaborator shall be responsible for design, manufacture, supply, testing and commissioning of propulsion systems and bogies (including its AMC, if required); whereas BEML shall be responsible for design, manufacture, integration, testing, supply and commissioning (including its AMC if required) of car body, interiors, etc. required to form a complete trainset.
- 4.3.3 The proposed MoA shall contain overall framework of joint working of both parties to address the future tenders for high-speed trainsets (operating speed of 249 kmph and above) in India on exclusive basis. However, specific details for addressing each tender shall be dealt through specific Agreement pertaining to the tender.
- 4.4 This EoI document does not have any relation with respect to any of the previous EoI / RFI / RFP floated for similar activities.
- 4.5 This EoI document is not an offer and is issued with no commitment. BEML reserves the right to revise/withdraw/cancel the EoI or change or modify full or any part thereof at any stage.

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- 4.6 Timeline and sequence of events resulting from this EoI shall ultimately be determined by BEML.
- 4.7 By submitting bid / offer in response to this EoI, each interested Prospective Collaborator shall be deemed to have acknowledged that it has carefully read all the terms & conditions of this EoI document, and has fully informed itself / himself / herself as to all existing terms and conditions.
- 4.8 The interested Prospective Collaborator shall abide by the terms & conditions of this EoI. [Please note that this is a fundamental condition of this EoI document and must be well understood and accepted by the interested Prospective Collaborator before participating in the EoI].
- 4.9 The person signing response to the EoI should have due written authorization from the Prospective Collaborator to sign the documents and should duly authenticate any errors or corrections in the EoI. Over writing should be avoided. All pages of the response against this EoI shall be duly signed by the authorised signatory. Copies of the credentials/ documents which are to be annexed must be self-attested and bear the signature and seal of the authorized signatory / authorised representative of the interested Entity/Firm/Company. The interested Prospective Collaborator will be requested to produce the originals of all information / documents as and when so required by BEML.
- 4.10 Multiple proposals from the same Prospective Collaborator should not be submitted.
- 4.11 BEML at its discretion shall inspect the Prospective Collaborator's works/ office/reference site premises for the purpose of evaluation, as deemed necessary before selection of Prospective collaborator. BEML's decision in this regard shall be final.
- 4.12 BEML shall receive responses pursuant to this EoI in accordance with the terms set forth herein, as modified, altered, amended and clarified from time to time by BEML and all responses shall be submitted in accordance with such terms on or before the date specified in this EoI for submission of responses.
- 4.13 The EoI and all correspondences and documents related to the EoI response shall be in English language, provided that any printed literature furnished by the interested Prospective Collaborator may be written in another language, as long as such literature is accompanied by a translation of its pertinent passages in English language in which case, for purposes of interpretation of the bid, the English translation shall govern.
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However, if the translation is found to be incorrect subsequently, appropriate action as may be deemed fit shall be initiated against the Prospective Collaborator.

- 4.14 The Prospective Collaborator should not subcontract the work related to the agreed scope of work without prior written consent from BEML.
- 4.15 The Prospective Collaborator shall provide the number of resources required for development of the work during different phases with necessary technical capabilities.
- 4.16 The personnel of Prospective Collaborator must adhere to all the safety guidelines while handling/ manufacturing equipment, machinery, components etc. All the safety gadgets procurement and issue shall be within the scope of work and responsibility of the Selected Prospective Collaborator.
- 4.17 **EoI Process to be confidential**: Information relating to the examination, clarification, evaluation and comparison of EoI and recommendations shall not be disclosed to Prospective Collaborator(s). Any effort by Prospective Collaborator(s) to influence BEML in processing of EoI or selection decisions may result in the rejection of the response against EoI.
- 4.18 **Governing Law & Jurisdiction**: The EoI process shall be governed by, and construed in accordance with the laws of Republic of India and shall be subject to exclusive jurisdiction of the Courts at Bengaluru (India).
- 4.19 The terms and conditions as stated in this EoI document are not exhaustive and BEML reserves the right to add or delete or modify any terms and condition of this EoI in the RFP/MoA.
- 4.20 The interested Prospective Collaborator may refer BEML Limited website (www.bemlindia.in) for BEML General Procurement Terms & Conditions from BEML Purchase Manual. In case of inconsistencies between the said General Procurement terms & conditions and terms & conditions of EoI, terms & conditions of EoI will prevail.
- 4.21 **Evaluation & Selection**:

Upon receipt of response(s) against this EoI, BEML will review the responses, shortlist the Prospective Collaborator(s) and may call the shortlisted Prospective Collaborator(s) for a presentation.

Post selection, BEML and the selected Prospective Collaborator shall execute a Non-Disclosure Agreement.

4.22 **Rejection:**

An Expression of Interest is liable to be rejected for any of the following conditions:

- 4.22.1 The Expression of Interest is not accompanied by required documentation and has failed to provide clarifications related thereto, when sought by BEML.
- 4.22.2 Misrepresentation, lack of proper documentation, fraud, coercion, undue influence, canvassing etc., by the prospective collaborator/applicant
- 4.22.3 The Expression of Interest is received after the closing time and date.
- 4.22.4 Any information which would have entitled BEML to reject or disqualify the prospective collaborator/applicant becomes known to BEML after the prospective collaborator/applicant has been qualified

4.23 The Prospective Collaborator should agree to sign the “**Integrity Pact**” with BEML in the format provided by BEML committing the persons / officials of both the parties, not to exercise any corrupt practices on any aspect of the EoI, selection, joint working / future contract (*as per the provisions of the BEML Purchase Manual*).



SECTION – 5

SUBMISSION & EVALUATION OF THE EOI RESPONSE

8.1 **Submission of the EoI Responses:** Responses submitted against this EoI should necessarily include the following documents*:

- a) Covering letter referring this EoI.
- b) EoI response format as per [ANNEXURE – 1](#)
- c) Prospective Collaborator Information as per [ANNEXURE – 2](#)
- d) Certificate as to Authorized Signatories as per [ANNEXURE – 3](#)
- e) Filter Criteria as per [ANNEXURE – 4](#)
- f) Financial Qualification Criteria as per [ANNEXURE – 5](#)
- g) Technical Qualification Criteria as per [ANNEXURE – 6](#)
- h) Declaration on blacklisting/debarring, pending litigation with BEML, insolvency/bankruptcy and monetary claims as per [ANNEXURE – 7](#)
- i) Certificate for Land Border sharing as per [ANNEXURE – 8](#)
- j) Undertaking for Make in India as per [ANNEXURE – 9](#)
- k) Undertaking of No objection to change in composition as per [ANNEXURE – 10](#)

**The Prospective Collaborator shall submit their response / compliance with supporting documents / certificate / undertaking letter wherever necessary.*

The declarations / documentary proof shall be submitted by the Prospective Collaborator as and when provided or required to impress upon any averment or claim etc.

8.2 **Evaluation of EoI Responses:**

- 8.2.1 BEML shall qualify the applicants who fulfil 'Filter Criteria' as per [ANNEXURE – 4](#).
- 8.2.2 Detailed discussions on techno-commercial matters and other terms & conditions of association shall be held with such applicants.
- 8.2.3 In case of multiple applicants qualifying the filter criteria, discussions shall be held with all the qualifying applicants to select the most suitable partner.



ANNEXURE – 1

{In Company letterhead}

EoI RESPONSE FORMAT

To,
Corporate Technology Planning & Alliance Management
BEML Limited
SR Nagar, Bangalore 560027
E-mail: bemleoi@bemltd.in

Dear Sir,

Ref: Expression of Interest to Partner with BEML Limited for Strategic Tie-up for Propulsions & Bogies for High-Speed Trainsets on Long Terms Basis

Having examined the Expression of Interest (EoI) document dated _____, downloaded from the BEML website, i.e., www.bemlindia.in, we, the undersigned, intend to submit an EoI in response to the aforesaid EoI document.

We attach hereto the EoI and response as required by you, which constitutes our EoI.

Primary and Secondary contacts for our company are:

	Primary Contact	Secondary Contact
Company Name:		
Name:		
Title:		
Address:		
Phone:		
Mobile:		
Fax:		
E-mail:		

We confirm that the information contained in this response or any part thereof, including its exhibits, and other documents and instruments delivered or to be delivered to BEML Limited are true, accurate, verifiable and complete. This response includes all information necessary to ensure that the statements therein do not in whole or in part mislead BEML Limited in its short-listing process nor suppressed any material facts.

We fully understand and agree to comply that on verification, if any of the information provided herein is found to be misleading the short-listing process, we are liable to be disqualified / rejected from the selection process or termination of the contract after the execution of the contract, besides other action as may be required as per the BEML Purchase Manual.

We agree to the unconditional acceptance of all the terms and conditions set out in the EoI document.

It is hereby confirmed that I / We are entitled to act on behalf of our company/ corporation/ firm / organization and empowered and authorised to sign this document as well as such other documents, which may be required in this connection.

Dated this

(Signature)

(In the capacity of)

(Name)

Duly authorized to sign the EoI Response for and on behalf of:

(Name and Address of Entity/Firm/Company) Seal / Stamp of Entity

Witness Signature:

Witness Name: Witness

Address:

ANNEXURE – 2

COLLABORATOR'S COMPANY PROFILE

The Collaborator's Company Profile and other details to be submitted as per the format below with appropriate supporting documents:

Sl. No.	Information
1. General Information	
(a)	Name of company: (Please attach articles of incorporation or constitution of the legal entity named above)
(b)	Country of Incorporation:
(c)	Year of Incorporation:
(d)	Details of Registered Office: Address: Telephone: Fax: E-mail: Mob: Website:
(e)	Details of Design Office / Works: Address: Telephone: Fax: Mob: E-mail:
(f)	Product range (Attach brochures and catalogues)
(g)	Details of the contracts executed and scope performed for eligibility in the Project (Please attach write up / document)
(h)	Any additional information - applicant may include / attach documents
2. Details of authorized Indian subsidiary/Marketing/Liaison contact	
(i)	Name: Contact Person: Address: Telephone: Fax: Mob: E-mail:

Authorized signatory with company seal / stamp

ANNEXURE – 3

{In Company letterhead}

CERTIFICATE AS TO AUTHORIZED SIGNATORIES

I,, the Company Secretary of
....., certify that
....., who signed the above EoI for
Strategic Tie-up for Propulsions & Bogies for High-Speed Trainsets on Long Terms Basis is
authorized to do so and bind the company by authority of its board / governing body.

Date:

Signature:

(Company Seal)

ANNEXURE – 4

FILTER CRITERIA FOR EoI APPLICANTS

Sl. No.	Criteria	Compliance
1	The applicant should meet financial qualification criteria as per ANNEXURE – 5 .	Yes / No
2	The applicant should meet the relevant Technical Qualification criteria as per ANNEXURE – 6 .	Yes / No
3	The applicant should not have any pending litigation against BEML and declare as such as per ANNEXURE – 7 .	Yes / No
4	The applicant should not have been blacklisted/banned for business dealings for any government departments or by Ministry of Railways at any time and/or such black listing is in force as on the EoI Closing date and declare as such as per ANNEXURE – 7 .	Yes / No
5	The applicant should not have any Insolvency, liquidation or bankruptcy proceedings pending before any Court/Tribunal declare as such as per ANNEXURE – 7 .	Yes / No
6	The applicant should not belong to the countries sharing land border with India and declare as such as per ANNEXURE – 8 .	Yes / No
7	The applicant should belong to Class – I category of suppliers for the subject items as per Make in India policy and declare as such as per ANNEXURE – 9 .	Yes / No
8	The applicant should submit “No objection” to change in composition as per ANNEXURE – 10 .	Yes / No
9	The applicant should not have had its previous contracts terminated/rescinded for Contractor’s failure or part terminated for its failure as a JV partner with forfeiture of its full performance security by Ministry of Railways during the period of last three years before the deadline for submission of bids.	Yes / No
10	The applicant should agree to comply by Terms & Conditions of the EoI.	Yes / No

Note: A “No” answer to any of above filter criteria will disqualify the applicant.

Authorized signatory with company seal / stamp

ANNEXURE – 5

FINANCIAL DETAILS

Sl. No.	Particulars	FY 2022-23	FY 2023-24	FY 2024-25
1.	Net Worth			
2.	Turn Over			
3.	Profit			

Notes:

- The applicant shall attach copies of the Audited Annual Reports for the last three (03) financial years preceding the EoI publishing Date.
- Net worth of the applicant should be positive in at least three (03) years for qualifying the financial eligibility criteria.

Authorized signatory with company seal / stamp

ANNEXURE – 6

Sl. No.	Technical Qualification Criteria	Response	Supporting Documents*
	<i>* The Prospective Collaborator shall fill & submit their response / compliance with supporting document / certificate / undertaking letter wherever necessary.</i>		
1	The applicant should be an OEM and an entity of Indian origin having experience in Design, Development, Manufacture and Supply of Propulsion System and Bogie and should have delivered Bogie and Propulsion as a combined package in at least one contract for operating the trainsets at 160 kmph in India.	Yes / No	a. Original Company Incorporation certificate. b. Relevant Customer Purchase Orders (PO)
2	The applicant should have supplied Propulsion system and completely assembled Bogies as package for operating the trainsets at 160 kmph for minimum of 600 Cars (300 Powered and 300 Non-Powered) in the last 3 years in India as on the EoI closing date.	Yes / No	a. Letter from Competent Authority towards successful trial of propulsion system and bogies suitable for 160 kmph operation. b. Receipt Note for supply confirmation for minimum 600 Cars
3	The applicant should have sufficient capability for Design, Development, Manufacture and Supply of Propulsion System and Bogie for high-speed trainsets (operating speed of 249 kmph and above) on long terms basis. The applicant should demonstrate its capability in the following areas: a. R&D capabilities b. Manufacturing & Testing facilities c. Ease of production d. Ease of maintenance e. After-sales service f. Any other information justifying capability in said area.	Yes / No	Detailed Presentation demonstrating capabilities in said areas should be submitted.

Authorized signatory with company seal / stamp

ANNEXURE – 7

{In Entity/Firm/Company's letterhead}

DECLARATION BY THE ENTITY/FIRM/COMPANY

This is to certify that our Entity/Company/Firm, _____, herein,

- a. Does not have any litigation, arbitration cases or any litigation against BEML Ltd pending before any Court / Tribunal/ Statutory Authority/Arbitrator in connection with any contract / tender issued by BEML Ltd.
- b. Does not have any Insolvency, liquidation or bankruptcy proceedings pending before any Court/Tribunal
- c. Has not been blacklisted / debarred from trade or from participating in any tendering process by any Central Govt. / State Govt. or its agencies / department or any Railway / metro user / operator in India or abroad in last 5 years.
- d. Does not have any cases having monetary claims against ourselves, the result of which will have impact on our financial position, pending before any Court/Statutory Authority/Tribunal as on the date of submission of EoI. *(If any such cases are pending, a list of the should be enclosed.)*

I / we hereby certify that all the information given above are true and correct.

Authorized signatory with company seal / stamp

ANNEXURE – 8

{In Entity/Firm/Company's letterhead}

CERTIFICATE FOR LAND BORDER SHARING

Applicant to refer, GOI office memorandum No. F.No.6/18/2019-PPD of Department of Expenditure Public Procurement Division, amended time to time and its subsequent Orders/Notifications

The applicant accordingly Certifies as below:

"I / We, have read the clause regarding restrictions on procurement from the applicant of a country which shares a land border with India; I certify that the applicant / Vendor is not from such a country or, if from such a country, has been registered with the Competent Authority. I hereby Certify that this Vendor / applicant fulfils all requirements in this regard and is eligible to be considered for this EoI"

[Where ever applicable, evidence of valid registration by the Competent Authority shall be attached]

Authorized signatory with company seal / stamp

ANNEXURE – 9

{In Entity/Firm/Company's letterhead}

UNDERTAKING FOR LOCAL CONTENT

(Preference shall be given to Class-I local supplier as defined in public procurement (Preference to Make in India), Order 2017 as amended from time to time and its subsequent Orders/Notifications issued by concerned Nodal Ministry for specific Goods/Products)

I / We, have read the clause regarding Preference to Make in India order, 2017 and we confirm that the Goods / Items / Stores, against which the eligibility is claimed as well as the goods for which EoI is floated meets the minimum local content of 50%.

Local content means the amount of value added in India which shall be the total value of the item / Goods/ Stores procured (excluding net domestic Indirect taxes) minus the Value of the import content in the item (including all custom duties) as a proportion of the total value in Percent.

Authorized signatory with company seal / stamp

ANNEXURE – 10

{In Entity/Firm/Company's letterhead}

UNDERTAKING FOR CHANGE IN APPLICANT'S / EMPLOYER'S COMPOSITION

I/we fully understand that Employer (BEML Ltd.) is a Govt. of India undertaking with Ministry of Defence holding 54.3% shares. It is further understood that composition of BEML Ltd. may change during the concurrency of the proposed EoI/MoA with Govt. stake going below 50%. We shall have no objection to such changes in composition of employer.

We confirm that in case of change in composition or management of employer or applicant during the concurrency of the MoA each party shall inform the same to other party in writing. However, such change in composition of a Party shall have no effect on the ongoing MoA and the MoA shall continue as usual.

Authorized signatory with company seal / stamp