

**Notice Inviting Expression of Interest (EoI)
for
Collaboration for MAT Ground Surfacing (MGS)
by Indian Industry**

EOI Reference No: CTPAM/EoI/Strategic System/MAT/2026/30
Date of Issue 15-06-2026
EoI closing date: 13-07-2026

Issued by

BEML LIMITED

(Schedule 'A' Company under Ministry of Defence, Govt. of India)

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SECTION-1

Disclaimer

The information contained in this Expression of Interest (EoI) document provided to the Prospective Collaborator(s), by or on behalf of BEML or any of its employees, advisors, agents etc., is provided to the Prospective Collaborator(s) on the terms and conditions set out in this EoI document and all other terms and conditions subject to which such information is provided.

1. The purpose of this document is to provide the Prospective Collaborator(s) with information to assist the formulation of their proposal. This EoI document does not purport to contain all the information each Prospective Collaborator may require and does not by implied or expressed terms and conditions intend to establish an offer to the prospective Collaborator. This EoI document may not be appropriate for all persons/entities, and it is not possible for BEML, its employees or its advisors to consider the business/investment objectives, financial situation and particular needs of Prospective Collaborator who reads or uses this EoI document. The assumptions, assessments, statements and information contained in this EoI may not be complete, accurate, adequate or conclusive. Each Prospective Collaborator should conduct its/their own investigations, due diligence and analysis and should check the accuracy, reliability and completeness of the information in this EoI document and where necessary, obtain independent advice from appropriate sources.
2. BEML, its employees and advisors make no representation or warranty to full completeness or makes any representations, express or implied, in relation to the adequacy or accuracy of the information contained herein and shall incur no liability under any law, statute, rules or regulations as to the accuracy, reliability or completeness of the EoI document.
3. BEML may, in its absolute discretion, but without being under any obligation to do so, modify, amend or supplement the information in this EoI document
4. BEML reserves the right to not proceed with the EoI, or to alter the timelines reflected herein, or alter its' procedure for the selection of Prospective

Collaborator. Even upon selection of suitable Prospective Collaborator, BEML is not bound to proceed ahead with the Prospective Collaborator and in no case be responsible or liable for any commercial and consequential liabilities in any manner whatsoever.

5. The Prospective Collaborator shall bear all costs associated with or relating to the preparation, business/technical discussion/presentation and submission of response against this Eol. BEML shall in no case be responsible or liable for these costs regardless of the conduct or outcome of the Eol process.
6. Canvassing in any form by the Prospective Collaborator(s) or by any other agency on their behalf shall lead to disqualification of their Eol.
7. Notwithstanding anything contained in this Eol, BEML reserves the right to accept or reject any application and to annul the Eol process and reject all applications, at any time without any liability or any obligation for such acceptance, rejection or annulment and without assigning any reasons, thereof. In the event that BEML rejects or annuls all the applications, it may at its discretion, invite all eligible Prospective Collaborators to submit fresh applications.
8. BEML reserves the right to disqualify any Prospective Collaborator during or after completion of Eol process, if it is found there was a material misrepresentation by any such Prospective Collaborator or the Prospective Collaborator fails to provide within the specified time, supplemental information sought by BEML.
9. BEML reserves the right to verify all statements, information and documents submitted by the Prospective Collaborator in response to the Eol. Any such verification or lack of such verification by BEML shall not relieve the Prospective Collaborator of his obligations or liabilities hereunder nor will it affect any rights of BEML.

SECTION-2

Schedule of Eol process & Contact details

A. Schedule of Eol process

The schedule of activities during the Eol Process shall be as follows -

Sl.	Description	Date
01	Issue of Eol Document	15-06-2026
02	Last date of Submission of Eol response	13-07-2026

B. Contact Details for clarification related to Eol

Mr. Raghuram K,
Asst General Manager – Engg and R&D
Strategic System SBU
BEML Ltd.,
Bangalore, Karnataka, INDIA
Email: raghuram.k@bemltd.in
Mobile: +91-9449077506

C. The response to Eol shall be submitted on or before the Eol closing date (as mentioned above) only **through email to bemleoi@bemltd.in, raghuram.k@bemltd.in**. The subject of the email shall mention Eol reference: “**CTPAM/Eol/Strategic System/MAT/2026/30 dtd 15-06-2026, Response to Eol for Collaboration for MAT Ground Surfacing (MGS) by Indian Industry**”.

D. In case of any amendment/ corrigendum to this Eol is to be issued, it shall be notified only at BEML website (<https://www.bemlindia.in/active-tenders/>).

SECTION-3

ABOUT BEML LIMITED

- a. BEML Limited, a “Schedule - ‘A” company under the Ministry of Defence (MoD), Government of India, was established in the year 1964. The Company has a state-of-the art, well established and dedicated Research & Development, Product Design, Manufacturing Facilities, Assembly Shops for Equipment and Aggregates, Testing facilities etc. The Company is backed with a strong and well experienced skilled manpower in the areas of Defence & Aerospace, Maritime, Mining & Construction and Rail & Metro equipment.

- b. BEML Limited has three business verticals viz., Defence & Aerospace, Maritime, Rail & Metro and Mining & Construction which are divided into 14 SBUs & 2 Micro Strategic Business Units, with four manufacturing complexes located at Bengaluru, Kolar Gold Fields (KGF), Mysuru and Palakkad. All the manufacturing divisions of BEML Limited have been accredited with ISO 9001 – 2015 and ISO 14001 (HSC) certification. Apart from this, BEML Limited has its own world-class composite R&D establishment for Design & Development of various products.

More details about the entire range of BEML’s products and operations can be viewed by visiting our web site www.bemlindia.in

SECTION-4

Details of Expression of Interest (Eol)

4.1. Introduction:

BEML invites application / response to this Expression of Interest (Eol) for Collaboration for MAT Ground Surfacing (MGS) (Class 70) from Indian Industry/Entity who have supplied MGS (Class 70) to Indian Army / DRDO / Indian MoD and are willing to associate with BEML for Indian Defence Services pertaining to the MGS (Class 70).

4.2. Preamble:

BEML is seeking Industrial partners/collaborators who are proficient in execution of MGS (Class 70) involving Heavy fabrication, Assembly, testing etc on turnkey basis, with the objective to enabling BEML to scale up manufacturing base to meet the growing demands of Indian MoD.

4.3. Scope of Co-operation:

4.3.1. The scope of the Eol is to Collaborate for MAT Ground Surfacing (MGS) (Class 70) through “Indian industry partner”.

4.3.2. BEML is inviting responses from potential Prospective Collaborator / Industry Partner who would end-to-end realize the Manufacturing of MAT Ground Surfacing (MGS) including purchase of raw materials, assembly, testing, integration, trials and interactions with DGQA / CQA agencies for clearance of vehicle/item. Industry Partner who has supplied MGS (Class 70) to Indian Army / DRDO / Indian MoD in the past will be preferred.

4.3.3. “Industrial partner” so selected formed shall procure component like Distribution frame, Rotating platform, Spool assembly, Brake assembly, Guide rollers, Transportation locking frame, Hydraulic control system, Accessories from BEML approved supply chain or to obtain BEML approval / clearance before procurement.

4.3.4. For Manufacturing and integrating MAT Ground Surfacing (MGS) (Class 70), "Industry partner" need to utilize their own existing/ established facilities.

4.3.5. Post EoI response and selection, BEML and the collaborator shall execute a Non-Disclosure Agreement (NDA).

4.3.6. In order to meet the RFP/RFQ terms and conditions, BEML and the collaborator may enter into MoU/Definitive Agreements to execute the projects with specific workshare for manufacture, assembly, quality control, testing, field installation, commissioning, repair, spare parts & service, maintenance, product support, trials documentation / manuals along with commercials.

Responsibility of Prospective Collaborator/ Industry partner

a) Procurement of raw materials for fabricating MAT Ground Surfacing (MGS) like Distribution frame, Rotating platform, Spool assembly, Brake assembly, Guide rollers, Transportation locking frame, Hydraulic control system, Accessories from BEML approved vendors or BEML shall authorize industrial partner to procure these items from reputed sources.

b) Testing and qualifying the systems as per Quality Audit Procedures (QAP) finalized by BEML/ Designated MoD / DGQA QA. Quality Audit & Quality Assurance of Integrated MAT Ground Surfacing (MGS) at defined stages.

i. Part Level: Dimensional Check as per drawings, welding quality checks DP/UT, Raw material certification etc

ii. System Level Testing: Dimensional Check & tolerances as per drawing, welding quality checks DP/UT etc. Dimensional Check as per drawings, welding quality checks DP/UT, Raw material certification etc

c) Manufacturing, integrating systems to build MAT Ground Surfacing (MGS) as per existing BEML Assembly procedure.

d) Free Issue Materials (FIM) will be BEML HMV 8x8 vehicle. Collection of FIM from BEML premises is included in Industry Partner scope.

e) Fixtures are required for Manufacturing of MAT Ground Surfacing (MGS).

f) Cost of the fixture need to be considered in quote during RFP stage.

g) Standard Manufacturing and Assembly procedures are followed in BEML.

Further, Assembly sequence and quality record sheets will be shared during RFP.

h) Industry Partner shall furnish Bank Guarantee for the FIM items from BEML, as per mutual agreement during RFP.

i) Integration of MAT Ground Surfacing (MGS) at Industry Partner premises.

j) Industry Partner shall supply the finished MAT Ground Surfacing (MGS) to BEML premises on FOR basis (KGF, Palakkad, Mysore)

k) Industrial partner shall depute skilled manpower for final Integration of MAT Ground Surfacing (MGS) and CQA clearance at BEML Ltd. Premises (KGF, Mysore, Palakkad)

l) DGQA clearance procedures: As per approved Acceptance Test Plan (ATP) DGQA representatives will check clear the equipment.

m) Scope of Industry Partner in the DGQA process: Industry Partner should participate in DGQA trials, further Industry Partner need to correct defects or update the process as per DGQA guidelines.

n) Industry Partner coordinate for suitable Painting facilities need basis– Paint booth, Dryer, Oven.

o) During testing and trials, Industrial partner to associate with required resources and will be in their scope.

Responsibility of BEML Ltd.

a) To share available Manufacturing drawings of MAT Ground Surfacing (MGS). However, Industry Partner can update / modify or change as may be required with prior written approval from BEML. Other details will be shared during RFP stage.

Note:

- 1) *Further discussions on co-operation with the prospective Collaborator/ Collaborators will be initiated on receipt of RFP/RFQ from the customer. This process is for advance preparation only.*

- 2) *In-case of multiple OEMs qualifying the Eol, BEML will discuss with all such selected OEMs for each opportunity and enter into MoU / Agreement with only one (01) OEM, who is offering the best techno-commercial proposal for MGS (Class 70)*
- 3) *The condition of prior turnover and prior experience may be relaxed as per General Financial Rules (GFR) Rule 173 (i), for DPIIT - recognised Start-ups (as defined by Department of Industrial Policy and Promotion) subject to meeting of quality & technical requirements of the Eol.*

4.4. Submission and Process of Eol Evaluation:

4.4.1. The Prospective Collaborator meeting the Pre-qualification requirements (PQR) as specified in clause 4.5 below are invited to submit their response to this Eol.

4.4.2. Upon receipt of response(s) against this Eol, BEML will review the response(s) through a Technical Evaluation Committee (TEC) to ascertain suitability and shortlist Prospective Collaborator for further discussions.

4.4.3. On evaluation, only selected OEMs will be informed about their shortlisting.

4.5. Pre-qualification requirements (PQR)

The Prospective Collaborator shall meet following qualification requirements as on the date of submission of Eol (to be substantiated by a documentary evidence):

4.5.1 The Prospective Collaborator must be an Original Equipment Manufacturer (OEM) of MAT Ground Surfacing (MGS) (Min Length 9 m, Height upto 4 m, Width 2.5 m (min)) or their duly authorized representative company or executed contract manufacturing for MAT Ground Surfacing (MGS) to Indian MoD / DRDO / Indian Army / Defence Depot.

4.5.2 Prospective Collaborator, if an OEM, must be a registered entity in accordance with the law, with minimum five years of continuous operation and manufacturing up to the date of publication of this EOI.

4.5.3 Prospective Collaborator, if a representative company or OEM's subsidiary, must submit a legally binding agreement with the OEM, clearly

outlining their authority to act on behalf of the OEM on matters pertaining to the use of the OEM's technology, for the purpose of this EoI. In which case, the Prospective Collaborator shall submit technical, financial & other miscellaneous credentials / responses, any other supporting documents required for executing of the project the same to be provided by the OEM along with a declaration form the OEM authenticating these submissions.

4.6. Instructions:

4.6.1 The interested Prospective Collaborator(s) should submit their response(s) along with enclosed annexures.

Annexure-1: Eligibility Criterion

Annexure-2: Technical Specifications / Configuration of MAT Ground Surfacing (MGS)

Annexure-3: Reference List: The Prospective Collaborator's major supplies in last 3 years.

Annexure-4: EoI response format.

Annexure-5: Certificate as to Authorized Signatories.

Annexure-6: Declaration by the Prospective Collaborator regarding any pending litigation, arbitration cases.

Annexure-7: Declaration by the Prospective Collaborator regarding blacklisting.

Annexure-8: Declaration for OEM

Annexure-9: Pre-Contract Integrity Pact

Annexure-10: Industry Partner Infrastructure facilities

Annexure-11: Industry Partner Manpower

Annexure-12: Industry Partner Quality

Annexure-13: Industry Partner experience

4.6.2 **Language:** All correspondences and documents related to the EoI response shall be in English language, provided that any printed literature furnished by the Prospective Collaborator may be written in another language, as long as such literature is accompanied by a translation of its pertinent

passages in English language in which case, for purposes of interpretation of the bid, the English translation shall govern. However, if the translation is found to be incorrect subsequently, BEML will have right to take appropriate action against the Prospective Collaborator as may be deemed fit.

4.6.3 The person signing the response to the EoI should have due written authorization from the Prospective Collaborator to sign the documents and should duly authenticate any errors or corrections in the EoI. Over writing should be avoided. Copies of the credentials/ documents which are to be annexed must be self-attested and bear the signature and seal of the authorized signatory / authorised representative of the interested Entity / Firm / Company. The interested Entity / Firm / Company will be requested to produce the originals of all information / documents as and when so required by BEML.

4.6.4 Multiple proposals from the same Prospective Collaborator should not be submitted.

4.6.5 BEML at its discretion shall inspect the Prospective Collaborator's works/ office/ reference site premises for the purpose of evaluation, as deemed necessary before selection of Prospective Collaborator. BEML's decision in this regard shall be final.

4.6.6 Any Prospective Collaborator which has been declared insolvent, bankrupted, debarred/blacklisted by Central/State Governments of India or by any entity controlled by Central/State Governments of India from participating in any of their project/tender, as on date of submission of EoI, shall not be eligible to submit the EoI.

4.6.7 BEML shall receive applications pursuant to this EoI in accordance with the terms set forth herein, as may be modified, altered, amended and clarified from time to time by BEML and all applications shall be submitted in accordance with such terms on or before the date specified in this EoI for submission of applications.

4.6.8 All new documents prepared for fabrication, assembly, integration, test procedures, log books, updated drawings, schematics and any other

communication, codes revealed during the production will be the exclusive property of BEML including the Intellectual Property (IP) rights and Industrial Partner shall have no right or claim whatsoever on them.

In case any amendment / corrigendum to this Eol is issued, it shall be notified in BEML Portal which shall form part of this Eol

4.7. REJECTION: An Expression of Interest is liable to be rejected for any of the following conditions:

4.7.1 The Expression of Interest is not accompanied by required documentation and has failed to provide clarifications related thereto, when sought by BEML.

4.7.2 Misrepresentation, lack of proper documentation, fraud, coercion, undue influence, canvassing etc., by the prospective collaborator.

4.7.3 The Expression of Interest is received after the closing time and date.

4.7.4 Any information which would have entitled BEML to reject or disqualify the Prospective Collaborator becomes known to BEML after the Prospective Collaborator has been qualified.

4.8. Eol PROCESS TO BE CONFIDENTIAL:

Information relating to the examination, clarification, evaluation and comparison of Eol and recommendations shall not be disclosed to Prospective Collaborator(s). Any effort by Prospective Collaborator(s) to influence BEML in processing of Eol or selection decisions may result in the rejection of the response against Eol.

4.9. GOVERNING LAWS & JURISDICTION:

The Eol process shall be governed by, and construed in accordance with the laws of India and the Courts at Bangalore (India) shall have exclusive jurisdiction over all disputes arising under, pursuant to and / or in connection with the Eol process.

Annexure-1

Eligibility criterion and Evaluation Matrix:

Essential Criteria:

** The Prospective Collaborator shall fill & submit their response / compliance with supporting document / certificate / undertaking letter

Sr. No.	Evaluation Criteria	Documentary Evidence	Response**
<i>** The Prospective Collaborator shall fill & submit their response / compliance with supporting document / certificate / undertaking letter</i>			
(i)	Prospective Collaborator should be Original Equipment Manufacturer (OEM) / Representative Company or OEM's subsidiary, or duly authorised representative of the OEM of MAT Ground Surfacing (MGS) Class 70 (Min Length 9 m, Height upto 4 m, Width 2.5 m (min)) supplied for Indian Army / DRDO / Indian MoD Prospective Collaborator must be registered in India as required by law with minimum five years of continuous operation and manufacturing up to the date of publication of this EOI.	In case of OEM – Declaration is required to be furnished as per Annexure – 8. In case of Representative Company or OEM's subsidiary, or duly authorised representative of the OEM - Legally binding agreements with the OEM, clearly outlining their authority to act on behalf of the OEM in matters pertaining to the use of the OEM's technology, for the purpose of this EoI. Declaration is required to be furnished as per Annexure – 8.	
(ii)	Prospective Collaborator should have Developed, Tested & Validated Technical and Performance Parameters of MAT Ground Surfacing (MGS) Class 70 (along with MoD / DGQA certification Agency) supplied for Indian Army / DRDO / Indian MoD	To provide supporting documents, PO details, extracts of trial report / Test Certificate to Indian standards or equivalent Military Standard recognised by certification Agency.	
(iii)	Prospective Collaborator should have an average turnover of Min Rs. 30 Crores (INR) and positive net worth for the last three years. (ending 31.03.26)	<ol style="list-style-type: none"> 1. Net worth 2. % of shareholding by Indian 3. % of shareholding by Foreign (if any) 4. Audited Annual Reports for last 3 financial years. In case audited results are not 	

Sr. No.	Evaluation Criteria	Documentary Evidence	Response**
** The Prospective Collaborator shall fill & submit their response / compliance with supporting document / certificate / undertaking letter			
		available, provisional results duly certified by Chartered accountant.	
(iv)	Acquisition by Indian Defence Services demands indigenous content (IC) of minimum 60% on cost basis of the base contract price , the Prospective Collaborator should agree for co-production in India for meeting or exceeding the IC requirement.	The Prospective Collaborator should submit an undertaking to this affect on his Company's Letter Head duly endorsed by Authorized Signatory.	
(v)	The Prospective Collaborator should agree for indigenisation / localization plan in India in collaboration with BEML in respect of Indigenisation.	Year wise / supply wise Indigenisation Plan is required on Company Letter head signed by Authorised Signatory.	
(vi)	The Prospective collaborator should agree to provide Warranty support for offered product/system (27 months from Date of JRI by our customer) as per customer requirement.	The Prospective Collaborator should submit an undertaking to this affect on his Company's Letter Head duly endorsed by Authorized Signatory.	
(vii)	The Prospective collaborator should agree to provide lifecycle support for a minimum of 20 years or as per customer requirement.	The Prospective Collaborator should submit an undertaking to this affect on his Company's Letter Head duly endorsed by Authorized Signatory.	
(viii)	Infrastructure facilities	Details to be furnished as per Annexure 10	
(ix)	Manpower requirements	Details to be furnished as per Annexure 11	
(x)	Quality Requirement's	Details to be furnished as per Annexure 12	
(xi)	Industry Partner Experience	Details to be furnished as per Annexure 13	

Signature & Seal:

Authorised Signatory of the Prospective Collaborator

Desirable Criteria:

Sr.	Evaluation Criteria	Response**
** The Prospective Collaborator shall fill & submit their response / compliance with supporting document / certificate / undertaking letter.		
(i)	The Prospective Collaborator shall agree to establish manufacturing/assembly, integration and test facilities as per trial directives at their premises and also facilitate test facilities at BEML if required.	
(ii)	Prospective Collaborator willingness to allow BEML to have sole right to market the product/platform in India for Defence applications and export to friendly countries.	
(iii)	The Prospective Collaborator should be willing to share the details about IPRs owned for the technology or has an unencumbered right from the owner of the IPRs to sub-license the technology, if applicable. Wherever development of the product happens with contribution from BEML also, the collaborator shall agree to hold joint IPRs.	
(vi)	The prospective Collaborator should be willing to work with BEML as joint venture / consortium partner to fulfil the requirement of RFPs from Ministry of Defence, Govt. of India if deemed necessary.	

Signature & Seal:

Authorised Signatory of the Prospective Collaborator

Note:

The Prospective Collaborator shortlisted based on the eligibility criteria may be invited/video conference to make a presentation at a date, time and location notified by BEML. The purpose of the presentation would be to allow the prospective Collaborator to present its solution/methodology, experience, capabilities, infrastructure, and other key points, if any.

Annexure-2

Technical specifications of MAT Ground Surface Class 70

The following are the basic specification. Higher specification/ better version is also acceptable.

MAT Ground Surface Class 70 (MGS Class 70) Is an expedient which used to facilitate crossing of sandy boggy areas with shallow water not exceeding depth of 1.0 metre by vehicles having fording capability upto load classification-70. The equipment Consists of following major parts.

1. Mat and its accessories
2. Mounting vehicle
3. Laying and retrieval system consisting of
 - a. Distribution frame
 - b. Rotating platform
 - c. Spool assembly
4. Brake assembly
5. Guide rollers
6. Transportation locking frame
7. Hydraulic control system

MAT Ground Surfacing equipment is built on BEML HMV 8x8 base vehicle, Laying / recovery of MAT Ground Surfacing is carried out by actuating the hydraulic control system driven by Vehicle PTO.

BEML HMV 8x8 (Free Issue material) which has very high cross country mobility and self recovery capability. A standard type B power take off unit is attached to front output shaft of the transfer gear box. The overall dimensions of the vehicle are 9360 mm (L) x 2500 mm (B) x 3240 mm (H). It has a payload capacity of 12 tons while the gross vehicle weight is 28 tons.

Mat Width : approx.. 4.8 m

Mat Length : approx.. 50 m

Signature & Seal:

Authorised Signatory of the Prospective Collaborator

Annexure-3

Reference List:

The Prospective Collaborator shall furnish a summary of their product reference as detailed below for major supplies in last 5 years

SI No.	Name / details of MAT Ground Surfacing Class 70 as a complete equipment or as Spares/ Sub-assemblies for MAT Ground Surface Class 12 / Class 30 / Class 50 / Class 70 in last 5 years to Indian MoD / DRDO / Indian Army / Defence Depot	No. of unit supplied	Year of Supply	PO Details along with copies of PO (hiding confidential)

Annexure-4

{To be printed and submitted on Prospective Collaborator's official letterhead}

EoI RESPONSE FORMAT

To,
BEML Limited
SR Nagar, Bangalore 560027
E-mail: bemleoi@bemltd.in

Dear Sir,

**Ref: Expression of Interest for Manufacturing of MAT Ground Surfacing (MGS)
by Indian Industry**

Having examined the Expression of Interest (EoI) document dated _____, downloaded from the BEML Limited portal. We, the authorised signatories of the Prospective Collaborator, intend to submit the response/proposal to the aforesaid EoI document.

We attach hereto the response/proposal to EoI as required as per the EoI document, which constitutes our response to EoI.

Primary and Secondary contacts for our company are:

	Primary Contact	Secondary Contact
Company Name		
Name		
Title		
Address		
Phone		
Mobile		
Fax		
Email		

We confirm that the information contained in this response or any part thereof, including its exhibits, and other documents and instruments delivered or to be

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Date: 15-06-2026

delivered to BEML Limited are true, accurate, verifiable and complete. This response includes all information necessary to ensure that the statements therein do not in whole or in part mislead BEML Limited in its short-listing process nor suppressed any material facts.

We fully understand and agree that on verification, if any of the information provided herein is found to be false /misleading, our response / proposal is liable to be disqualified / rejected from the selection process or termination of the definitive agreement, if the Prospective Collaborator is selected, besides other action as may be required as per the BEML Limited Purchase Manual.

We agree to the unconditional acceptance of all the terms and conditions set out in the EoI document.

It is hereby confirmed that I / We are entitled and duly authorised to act on behalf of the Prospective Collaborator and empowered and authorised to sign this document as well as such other documents, which may be required in this connection.

Dated this

(Signature)

(In the capacity of)

(Name)

Duly authorized to sign the EoI Response for and on behalf of:

(Name and Address of the authorised representative/signatory with Seal / Stamp of the Prospective Collaborator)

Witness Signature:

Witness Name:

Witness Address:

Annexure-5

{To be submitted in the letter head of the Prospective Collaborator}

CERTIFICATE AS TO AUTHORIZED SIGNATORIES

I,, the Company Secretary of
....., do hereby certify
that Mr./Ms Who signed the EoI
floated by BEML Ltd for collaboration for Manufacturing of MAT Ground Surfacing (MGS)
is authorized to do so and bind the company by authority of its board / governing body.

Date:

Signature:

(Company Seal)

Annexure-6

{To be submitted in the letter head of the Prospective Collaborator}

DECLARATION BY THE PROSPECTIVE COLLABORATOR

This is to certify that our Entity/Company/Firm, _____, do not have any litigation, arbitration cases or any litigation against BEML Ltd or any other organisation pending before any Court / Tribunal/ Statutory Authority/Arbitrator in connection with any contract / tender issued by BEML Ltd.

-The list of cases having monetary claims against the Prospective Collaborator, the result of which will have impact on its financial position, pending before any Court/Statutory Authority/Tribunal as on the date of submission of EoI.

Sl no.	Petitioner /Respondent	Case number	CNR number	Court Name/place	Present Status/ Remarks, if any

ii) No Insolvency, liquidation or bankruptcy proceedings is pending before any Court/ Tribunal.

Signature of Prospective Collaborator
(with Seal /Company Seal)

Annexure-7

{To be submitted in the letter head of the Prospective Collaborator}

DECLARATION BY THE PROSPECTIVE COLLABORATOR

This is to certify we _____ have not been banned / black listed / debarred from trade or from participating in any tendering process by BEML / Central Govt / State Govt. or any of its Dept. / Autonomous Institution / PSUs/ any statutory authority in India in last 05 years as on the date of submission of the response to the EoI

I / we hereby certify that all the information given above are true and correct.

Signature with date of Authorized signatory

Name: _____

Designation: _____

Firm's Seal: _____

Annexure – 8

{To be submitted in the letter head of the Prospective Collaborator}

OEM CERTIFICATE - DECLARATION BY THE PROSPECTIVE COLLABORATOR

We, _____, hereby certify that, We / our Principals / OEM M/s. _____, are proven, established, and reputed manufacturers of MAT Ground Surfacing (MGS) equipment with R&D and manufacturing facilities / factories at _____ which are fitted with modern equipment and where the production methods, quality control, and testing of all materials and parts are manufactured or used by us.

I / we hereby certify that all the information given above are true and correct.

Signature with date of Authorized signatory

Name: _____

Designation: _____

Firm's Seal: _____

Annexure-9

PRE – CONTRACT INTEGRITY PACT

Between

BEML Limited (BEML) hereinafter referred to as “The Principal”

And

..... hereinafter referred to as “The Bidder/ Contractor”

Preamble

The Principal intends to award, under laid down organizational procedures, contract/s / shortlisting or for Manufacturing of MAT Ground Surfacing (MGS).

The Principal values full compliance with all relevant laws of the land, rules, regulations, economic use of resources and of fairness / transparency in its relations with its Bidder(s) and / or Contractor(s).

In order to achieve these goals, the Principal will appoint an independent External Monitor (IEM), who will monitor the tender process and the execution of the contract for compliance with the principles mentioned above.

Section 1 – Commitments of the Principal

(1) The Principal commits itself to take all measures necessary to prevent corruption and to observe the following principles:

- a) No employee of the Principal, personally or through family members, will in connection with the tender for, or the execution of a contract, demand, take a promise for or accept, for self or third person, any material or immaterial benefit which the person is not legally entitled to.
- b) The Principal will, during the tender process treat all Bidder(s) with equity and reason. The Principal will in particular, before and during the tender process, provide to all Bidder(s) the same information and will not provide to any Bidder(s) confidential/ additional information through which the Bidder(s) could obtain an advantage in relation to the tender process or the contract execution.
- c) The Principal will exclude from the process all known prejudiced persons. If the principal obtains information on the conduct of any of its employees which is a criminal offence under the IPC/PC Act, or it there be a substantive suspicion in

this regard, the Principal will inform the Chief Vigilance Officer and in addition can initiate disciplinary actions.

Section 2 – Commitment of the Bidder(s)/ contractor(s)

(1) The Bidder(s)/ Contractor(s) commit themselves to take all measures necessary to prevent corruption. He commits himself to observe the following principles during his participation in the tender process and during the contract execution.

a) The Bidder(s)/ Contractor(s) will not, directly or through any other person or firm, offer, promise or give to any of the Principal's employees involved in the tender process or the execution of the contract or to any third person any material or other benefit which he/she is not legally entitled to, in order to obtain in exchange any advantage of any kind whatsoever during the tender process or during the execution of the contract.

b) The Bidder(s)/ Contractor(s) will not enter with other Bidders into any undisclosed agreement or understanding, whether formal or informal. This applies in particular to prices, specifications, certifications, subsidiary contracts, submission or non-submission of bids or any other actions to restrict competitiveness or to introduce cartelization in the bidding process.

c) The Bidder(s)/ Contractor(s) will not commit any offence under the relevant IPC/PC Act; further, the Bidder(s) / Contractor(s) will not use improperly, for purposes of competition or personal gain, or pass on to others, any information or documents provided by the Principal as part of the business relationship, regarding plans, technical proposals and business details, including information contained or transmitted electronically.

d) The Bidder(s)/ Contractor(s) of foreign origin shall disclose the name and address of the Agents/ Representatives in India, if any. Similarly, the Bidder(s)/ Contractor(s) of Indian Nationality shall furnish the name and address of the foreign Principals, if any. Further, as mentioned in the "Guidelines on Indian Agents of Foreign Suppliers" shall be disclosed by the Bidder(s)/Contractor(s). Further, as

mentioned in the Guidelines all the payments made to the Indian agent/representative have to be in Indian Rupees only.

e) The Bidder(s) / Contractor(s) will, when presenting his bid, disclose any and all payments he has made, is committed to or intends to make to agents, brokers or any other intermediaries in connection with the award of the contract.

(2) The Bidder(s)/Contractor(s) will not instigate third persons to commit offences outlined above or be an accessory to such offences.

Section 3 – Disqualification from tender process and exclusion from future contracts

If the Bidder(s)/Contractor(s) before award or during execution has committed a transgression through a violation of Section 2, above or any other form such as to put his reliability or creditability in question, the principal is entitled to disqualify the Bidder(s)/Contractor(s) from the tender process or act as per the procedure mentioned in the “Guidelines on Banning of business dealings”.

Section 4 – Compensation for Damages

(1) If the Principal has disqualified the Bidder(s) from the tender process prior to the award according to Section 3, the Principal is entitled to demand and recover the damages equivalent to Earnest Money Deposit/ Bid Security.

(2) If the Principal has terminated the contract according to Section 3, or if the Principal is entitled to terminate the contract according to Section 3, the Principal shall be entitled to demand and recover from the Contractor liquidated damages of the contract value or the amount equivalent to Performance Bank Guarantee.

Section 5 – Previous Transgression

(1) The Bidders declares that no previous transgressions occurred in the last three years with any other Company in any country conforming to the anti-corruption approach or with any other Public Sector Enterprises in India that could justify his exclusion from the tender process.

(2) If the Bidder makes incorrect statement on this subject, he can be disqualified from the tender process or action can be taken as per the procedure mentioned in “Guidelines on Banning of business dealings”.

Section 6 – Equal treatment of all Bidders /Contractors /Sub-contractors

(1) The Bidder(s)/ Contractor(s) undertaker(s) to demand from all subcontractors a commitment in conformity with this Integrity Pact, and to submit it to the Principal before contract signing.

(2) The Principal will enter into agreement with identical conditions as this one with all Bidders, Contractors and subcontractors.

(3) The Principal will disqualify from the tender process all bidders who do not sign this Pact or violate its provisions.

Section 7 – Criminal charges against violating Bidder(s) / Contractor(s) / Subcontractor(s)

If the Principal obtains knowledge of conduct of a Bidder, Contractor or Subcontractor, or of an employee or a representative or an associate of a Bidder, Contractor or Subcontractor which constitutes corruption, or of the principal has substantive suspicion in this regard, the principal will inform the same to the Chief Vigilance Officer

Section 8 – Independent External Monitor / Monitors

(1) The Principal appoints competent and credible Independent External Monitor for this Pact. The task of the Monitor is to review independently and objectively, whether and to what extent the parties comply with the obligations under this agreement

(2) The Monitor is not subject to instructions by the representatives of the parties and performs his functions neutrally and independently. It will be obligatory for him to treat the information and documents of the Bidders/Contractors as confidential. He reports to the CMD, BEML.

(3) The Bidder(s)/ Contractor(s) accepts that the Monitor has the right to access without restriction to all Project documentation of the Principal including that provided by the Contractor. The Contractor will also grant the Monitor, upon his request and demonstration of a valid interest, unrestricted and unconditional access to his project

documentation. The same is applicable to Subcontractors. The Monitor is under contractual obligation to treat the information and documents of the Bidder(s)/ Contractor(s) / Subcontractor(s) with confidentiality.

(4) The Principal will provide to the Monitor sufficient information about all meetings among the parties related to the Project provided such meetings could have an impact on the contractual relations between the Principal and the Contractor. The parties offer to the Monitor the option to participate in such meetings.

(5) As soon as the Monitor notices, or believes to notice, a violation of this agreement, he will so inform the Management of the Principal and request the Management to discontinue or take corrective action, or to take other relevant action. The monitor can in this regard submit non-binding recommendations. Beyond this, the Monitor has no right to demand from the parties that they act in a specific manner, refrain from action or tolerate action.

(6) The Monitor will submit a written report to the CMD, BEML, within 8 to 10 weeks from the date of reference or intimation to him by the Principal and, should the occasion arise submit proposals for correcting problematic situations.

(7) If the Monitor has reported to the CMD, BEML, a substantiated suspicion of an offence under relevant IPC/PC Act, and the CMD, BEML has not, within the reasonable time taken visible action to proceed against such offence or reported it to the Chief Vigilance Officer, the Monitor may also transmit this information directly to the Central Vigilance Commissioner.

(8) The word 'Monitor' would include both singular and plural.

Section 9 – Pact Duration

This pact begins when both parties have legally signed it. It expires for the Contractor 12 months after the last payment under the contract, and for all other Bidders 6 months after the contract has been awarded. If any claim is made/lodged during this time, the same shall be binding and continue to be valid despite the lapse of this pact as specified above, unless it is discharged/ determined by CMD of BEML.

Section 10 – Other provisions

(1) This agreement is subject to Indian Law. Place of performance and jurisdiction is the Corporate Office of the Principal, i.e. Bangalore.

(2) Changes and supplements as well as termination notices need to be made in writing. Side agreements have not been made.

(3) Should one or several provisions of this agreement turn out to be invalid, the reminder of this agreement remains valid. In this case, the parties will strive to come to an agreement to their original intentions.

(4) The bidder shall not approach the Courts while representing the matters to IEMs and he/ she will await their decision in the matter.

(5) In case of joint venture, all the partners of the joint venture should sign the Integrity Pact. In case of sub-contracting, the Principal contractor shall take the responsibility of the adoption of IP by the sub-contractor. It is to be ensured that all sub- contractors also sign IP.

(6) In the event of any dispute between the management and the contractor relating to those contracts where Integrity Pact is applicable, in case, both the parties are agreeable, they may try to settle dispute through mediation before the panel of IEMs in a time bound manner. If required, the organization may adopt any mediation rules for this purpose.

In case, the dispute remains unresolved even after mediation by the panel of IEMs, the organization may take further action as per the terms and conditions of the contract.

The fees / expenses on dispute resolution shall be equally shared by both the parties.

(7) In the event of any contradiction between the Integrity Pact and its Annexure, the Clause in the integrity pact will prevail.

(For & On behalf of the Principal)
(Office Seal)
Place-----
Date -----

(For & On behalf of the Principal)
(Office Seal)
Place-----
Date -----

EoI Ref: CTPAM/EoI/Strategic System/MAT/2026/30

Date: 15-06-2026

Witness 1:

(Name & Address)

Witness 2:

(Name & Address)

Witness 1:

(Name & Address)

Witness 2:

(Name & Address)

Annexure-10

1. Infrastructure facilities

- a. In-house fabrication and machining presently available with Industrial partner

SI No	Machine Description / Facility	Qty	Year of Commissioning	Brief Specifications *	Utilization Factor (%) **
A.	Fabrication of Heavy Structures Facility				
1.	CNC Plasma Cutting m/c /Laser cutting m/c (Thick min. 6 mm)				
2.	CNC Press Break/ Bending m/c (Thick min. 6 mm)				
3.	NC Shearing Machine /Power press Machine (Thick min. 6 mm)				
B.	Manufacturing Facility for Heavy Structures				
1.	Gas Metal Arc Welding (GMAC) machines/ equivalent				
2.	CO2 Welding Facility				
3	Fabrication fixtures				
4	Hydraulic piping welding fixtures, facilities				

b. Infrastructure for assembly of MAT Ground Surfacing (MGS)

SI No	Machine Description / Facility	Qty	Year of Commissioning	Brief Specifications *	Utilization Factor (%) **
1	Covered Hanger facilities in min 1500 sq. meters				
2	Overhead crane / portable crane for lifting more than 15T				
3	Electrical Harness Test Facility				
4	Hydraulic System test facility				

Note:

*Specify dimension, Working volume, frequency Range, power range as applicable, Photographs/Brochure, plant layout.

** Ratio of the time that the piece of equipment is in use to the total time that could be in use.

Enclose following documents.

Photographs/Brochures of Manufacturing facilities listed above.

Annexure-11

Manpower Strength (Industry Partner) in the following Streams / Discipline

SN	Streams / Discipline	Production
1	Supervisor (Min 2)	
2	Qualified welders (Total min 5)	
3	Fitters (min 10)	
Total manpower		

Mention the levels of technical hierarchical structure (from entry level to highest cadre) of respective organization.

Annexure-12

1. Quality Requirements

a)	State the Quality Policy of the Industry Partner (max in 200 words)	Type overall Quality management system and mention about the quality department reporting, non-conformance management system, quality control practices, records maintenance, onsite activity QMS and internal review mechanism
b)	Quality Standards / certifications obtained by the Industry Partner	ISO 9001:2015 or latest (if others kindly mention)
c)	Structural welding Steel / Welding procedure in shop floor	AWS D1.1 or ISO:15614 (if others kindly mention)
d)	Qualification test followed for welders qualifications	AWS D1.1 or BS EN 287 (if others kindly mention)
e)	Vendor management	Implementation software tools like Enterprise Resource Planning -ERP, Supply Chain Management – SCM, Vendor Management

Note: Enclose following documents

I. ISO certificates

II. Brief write-up on welding procedures followed and Welder certification process followed by the firm

Annexure-13

1. Industry Partner Experience

In case the Industry Partner has/had any Purchase order/work order / for last 05 years in the field of MAT Ground Surfacing Class 70 as a complete equipment to Indian MoD / DRDO / Indian Army / Defence Depot or as Spares/ Sub-assemblies for MAT Ground Surface Class 12 / Class 30 / Class 50 / Class 70 in last 5 years to Indian MoD / DRDO / Indian Army / Defence Depot, provide the details in the specified format for each work order.

Purchase Order-1

Name of the Industry	
Scope of Work	
Firm shall hold a current and valid vendor registration / approval with MoD, DGQA, any of its subordinate establishments or any DPSU for Mat Surfacing or Vehicle mounted military engineering equipment. Submit a relevant detail	
PO Date	
Present Status of the PO	
Application **	
Manufactured Item/ Component details Weight (in Tonne), Length & Width (in m)	
Is any part of the above work subcontracted to other Parties? If yes, provide the details	
Name of the sub-contractors	Description of activity outsourced to sub-contractors

** Mention MAT Ground Surfacing (MGS) sub systems or any other use.

Purchase Order-2 (use above table format)

Purchase Order-3 (use above table format)

Purchase Order-4 (use above table format)

Purchase Order-5 (use above table format)