



बीईएमएललिमिटेड

(भारत सरकार का उपक्रम)

बीईएमएल सौधा, 23/1, चौथा मेन रोड, संपंगिरामनगर, बेंगलूर - 560 027, भारत

BEML LIMITED

(A Govt. of India Undertaking)

BEML Soudha, 23/1, 4th Main, Sampangirama Nagar, Bangalore-560 027, INDIA

ENGAGEMENT OF ADVISORS

BEML Limited, a pioneer in Multi Business (Defence, Mining & Construction, Rail & Metro, Aerospace, Dredging etc.) Heavy Engineering Company with an Annual Turnover of nearly Rs.3500 Crores is looking for Expert/Specialist as Advisors in the area of “Projects” and “Strategic Alliance & Commercials”

Sl. No	Position	Qualification	Experience	Upper Age Limit
1	Expert/ Specialist as Advisor for Projects	Engineering Graduate or equivalent preferably in Mechanical/Electrical Engineering with good academic record from a recognized university/institution.	Professionals in Senior Managerial positions for the last 10 years with total experience of more than 25 years in a large manufacturing organization in R&D/Production/Marketing preferably with knowledge/experience in handling huge Metro projects is a requirement. The incumbent should also have Board level experience in a public sector / private sector undertaking.	62 years
2	Expert/ Specialist as Advisor for Strategic Alliance & Commercials	BE/B.Tech/MBA (Marketing/Strategic/Finance)/CA/CMA	Professionals having worked at a senior management level for the last 10 years with total experience of more than 25 years in Business Strategy & Alliance and Commercials. The incumbent should also have Board level experience in a public sector / private sector undertaking.	

JOB DESCRIPTION & RESPONSIBILITY:

a) ADVISOR - PROJECTS:

The incumbent will operate from Mumbai/Delhi/Bangalore as may be required, and report to the Chairman and Managing Director. The broad responsibilities for the execution of the projects would be as follows:

- 1) To evolve a vision and be responsible for prioritizing, planning, scheduling and execution of Rail & Metro business projects including Armoured Recovery Vehicle (ARV WZT-3) project.

- 2) Review of master schedules for all projects including resource schedule, execution methodologies & milestones.
- 3) Tracking projects with respect to budgeted cost, demanded forecasts and time over-runs to ensure timely execution of projects.
- 4) Updating reports and apprise Management on progress of the ongoing projects, procurement & execution status.
- 5) Co-ordinate various activities of the Business Group and guide the Chief of Strategic Business Unit to ensure that the goals and objectives are accomplished within the time frame.

b) ADVISOR –STRATEGIC ALLIANCE & COMMERCIALS :

The incumbent will operate from Corporate Office, Bangalore and will report to the Chairman and Managing Director. The broad responsibilities would be as follows:

- 1) Formulate growth strategies for new business development through Joint Ventures, Partnerships, Joint Development Programs, etc.
- 2) Supply Chain Management for Defence and M&C Spares.
- 3) New Vendor introduction, Vendor Rating and upgrading.
- 4) Terms of purchase, reduction in purchase cycle time starting with requisition to purchase order.
- 5) Contract Management.
- 6) Resolve issues with contracts and commercial operations
- 7) Line of Credits.
- 8) Develop Metrics for increased revenue, reduced costs, gain in market share etc.

GENERAL CONDITIONS:

- Only Indian Nationals may apply.
- The incumbent (if selected) will be initially appointed for a period of one year. Management may extend the duration further to One/Two year(s).
- Age & Experience stipulated above should be as on 18.01.2019.
- The candidates should ensure that he/she fulfills the eligibility criteria and other norms mentioned in the advertisement as on the specified dates and that the particulars furnished are correct in all respects. In case, it is detected at any stage of the recruitment process that a candidate doesn't fulfill the eligibility norms and/ or that he/ she has furnished any incorrect/ false information or has suppressed any material/ fact(s), his/ her candidature shall stand automatically cancelled. If any of
- The above shortcoming(s) is/ are detected even after appointment; his/ her services are liable to be terminated without notice.
- The candidate will have to declare if any of their relatives are working in BEML or in other Companies/Firms with which BEML has business relationship or enjoying patronage.
- Mere meeting the conditions of the advertisement by the candidate(s) will not automatically entail them to be called for Interview/ Selection & Appointment.
- Management reserves the right to restrict the number of candidates.
- Management also reserves the right to cancel the advertisement and / or the selection process at its discretion.

- Out-station candidate called for interview shall be entitled for reimbursement of travel expenses from the communication address as mentioned in the application to the venue of Interview, by the shortest route as per Company rules.
- The period of engagement will be initially for one year, renewable further subject to consistent good performance and conduct.
- The monthly Compensation will commensurate with his/her experience/ credentials, last drawn CTC, etc.

HOW TO APPLY:

- I. Candidates applying for the above mentioned position shall apply by downloading the Application form available in the BEML Website (www.bemlindia.in) along with detailed CV and all requisite documents/certificates supporting the qualifications and experience with a recent passport size photograph of the candidate. The envelope super-scribing the post applied, with all relevant documents should reach the following address latest by 18.01.2019.

MANAGER (HR),
Recruitment Cell,
BEML Soudha,
No.23/1, 4th Main Road,
S.R Nagar, Bangalore -560027

- II. Applications not received within the stipulated date or Applications received without photograph/ signature/ attachments/ proper documents will be summarily rejected without any further correspondence.

For any queries in the matter, candidate may contact MANAGER (HR), Recruitment Cell on Phone No: 080 – 22963279 & Mail Id: recruitment@beml.co.in.

Date: 03.01.2019

(Advt. No. KP/S/01/2019)

Corrigendum/ Addendum, if any will be hosted in BEML Website only.