

BEML



BEML - Eco - friendly, Made in India - 180 ton Electric Hydraulic Excavator - BE1800E



BG605-I Motor Grader

What is the USP of the Equipment & Machineries offered by BEML Ltd to the Indian Market.

The USP of Mining & Construction equipment offered by BEML to the Indian Market includes:

- Indigenously developed & manufactured high quality Mining & Construction equipment with low maintenance cost.
- Adaptation of latest technology towards fuel efficiency.
- One stop shop solution for all Mining & Construction equipment.
- The nation-wide network of service centres, parts depots ensures total customer satisfaction.

What is the Prevailing market conditions for your sector and what are the forecast for the future.

Presently, there is slowdown in the construction equipment market; However, the demand for Mining Equipment is consistent & encouraging.

With huge infrastructure development work in progress and Government initiative to boost up the Industry; we expect there will be continuous growth in the Mining & Construction Equipment Industry in future.

What are the various challenges of your sector and how do you tackle them.

There is severe competition in construction equipment business; both from domestic manufacturers as well as from imports.

BEML is focused on developing and engineering new technologies indigenously to meet the market

demand and to have customer delight.

BEML with its infrastructure and R&D is fully geared up to support and meet the challenges of the Mining & Construction Industry.

Any recent technological marvel in your segment which you would like to share with us.

Since the Mining segment is migrating towards deployment of higher capacity equipment to meet the increased production demand, BEML have taken the initiatives for design and manufacture of higher capacity Mining equipments; such as BH205E (186 MT) and BH150E (136 MT) electric dump trucks, 180 ton class electric hydraulic excavator (BE1800E) and diesel versions (BE1800D) excavator and 850 hp bulldozers (BD475), with BEML in-house R&D strength.

BEML's has supplied BH205E & BH150E Electric Dump Trucks to Coal India Limited on Trial-Cum-Sale basis.

BE1800E Electric Hydraulic Excavator has won "Raksha Mantri Award for Excellence": 2014-15 for "Design Effort" own initiative.

BE1800E Electric Hydraulic Excavator supplied and being successfully operated in Singareni Collieries Company Limited (SCCL) mines. Further, based on the performance of this equipment BEML have received order for 5 Nos. BE1800E Electric Hydraulic Excavator from Coal India Limited (CIL).

All these latest technology

opencast mining equipment have been developed by BEML, R&D, through indigenous efforts to reduce the imports of equipments and which in turn substantially reduce the outflow of foreign exchange. This is in line with the "Make in India" policy of Government of India.

Can you share with us your success story and where shall we find BEML Ltd three years from now.

With BEML dedicated R&D, State-of-the-art manufacturing facilities and with excellent resources, BEML is regularly developing and manufacturing new equipment indigenously; which are suitable for Indian mining conditions and as per customer requirements.

BEML has indigenously developed higher capacity Mining equipment and are presently working on trial basis in different Coal & Metal mines and we will be completing the trials of these equipment. As projected by Industry, there will be huge demand for these high capacity equipment in near future, in which BEML will be major contender & sure of increasing BEML market share in this segment.



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