

**Request for Quotation  
For  
Supply of  
“9mm thick Steel Plate to Grade SMA490BW”  
for RS15 Project 80 cars  
To  
BEML Limited**

**Bid Invitation No – 6300033712**

**Event Service Provider:**



Vendor's Time and Expenses: To be borne by the vendor

No representation would be entertained on any errors if found in the RFQ. However vendors to bring such errors / omissions to the notice of BEML for necessary corrective action

**Confidential Document: for limited circulation among the participants of e-Negotiation event, for Annual requirement finalization for BEML to be conducted on “BEML SRM” Platform**

Contact Information:

**Note: Please contact BEML SRM (as per the contact details shown under B) for any questions / clarification that you may need in connection with this Request for Quotation (RFQ) and not the "Buyer" directly.**

<b>A. Buyer (BEML LIMITED)</b>	
<b>Name &amp; Designation</b>	Mr. N. Sreenivasa Reddy. Asst. General Manager – Metro Purchase  Mr. G. Sridhar Manager – Metro Purchase
<b>Address</b>	BEML Limited Bangalore Complex New Thippasandra Post Bangalore 560 075..
<b>Email ID</b>	<a href="mailto:metro.rm2@beml.co.in">metro.rm2@beml.co.in</a>
<b>Telephone</b>	+91.80.25243363 (D) +91.80.25022632
<b>Fax</b>	91.80.25244682 91.80.25245545
<b>B. Documentation &amp; Training - Helpline (BEML SRM)</b>	
<b>Event Coordinator (Name &amp; Designation)</b>	Krishna Mohan Senior Manager
<b>Address</b>	BEML Limited "BEML SOUDHA" Room No:106, BEML SRM Implementation Cell, 23/1, 4 <sup>TH</sup> Main, S R Nagar Bangalore – 560 027. Karnataka.
<b>Email ID</b>	<a href="mailto:admin.srm@beml.co.in">admin.srm@beml.co.in</a>
<b>Telephone</b>	+91.80.22963269
<b>Fax</b>	+91.80.22963283

**Attachments:**

- 1) General Terms & Conditions (GTC) - Annexure (1)**
- 2) Technical Delivery Conditions (TDC) – Annexure (2)**

**Product Specific Information:**

<b>Enquiry No.:</b>	BR01/RRD/6300033712
<b>Product Specification:</b>	9mm thk. Steel Plate to Grade SMA490BW – RS15 Project 80 cars. – As per “Exhibit-A”
<b>Standards Applicable:</b>	“As per Exhibit – A”
<b>Delivery Schedule:</b>	Please refer to “Exhibit – A”
<b>Volume of Business</b>	<ul style="list-style-type: none"><li>▪ Total volume of business projected in “<b>Exhibit-A</b>” is a firm requirement.</li><li>▪ However volumes mentioned may vary substantially on either side depending on business needs.</li></ul>
<b>Business Share &amp; Preference</b>	<ul style="list-style-type: none"><li>▪ BEML reserves the right to place Purchase order on 100% Qty on L1 firm (or) In case of division of patronage the ratio 60(L1):40(L2) for two sources &amp; for three sources L1 (50):L2 (30):L3 (20) at the final negotiate price of L1 as per purchase procedure.</li><li>▪ Preference may be given to bidders bidding for the entire lot and are at the same time remain most competitive, technically suitable, meeting delivery requirements and proven sources.</li></ul>
<b>Drawing / Specification:</b>	As per “Exhibit – A”.
<b>Supply Pattern:</b>	Material to be supplied as detailed in section “ <b>Delivery Schedule</b> ”.
<b>Inspection Authority &amp; Charges:</b>	Inspection would be carried out at firm’s works by <b>Third party inspection (Source Inspection)</b> . A sum of Rs 3000/- would be imposed as penalty for every wrong call/NCR.
<b>Past Supply Performance Report</b>	Along with quotation suppliers are required to submit their order copy and performance report w. r. t. quality & delivery for the year 2017-18, 2018-19 & 2019-2020 for supply of the item, so as to establish, proof as a regular supplier of the item.

**Exhibit - A**  
**Tentative Requirement of 9mm thk Steel Plate to Grade SMA490BW for**  
**RS15 Project**  
**Division: BEML Ltd, Bangalore Complex, Bangalore**

Sl. No.	Part No.	Item Description	Qty. in MT	Delivery Schedule (Tentative)	
				Qty in MT	Month
1	R109201009	9mm thick steel plate to Grade SMA 490BW, 9X1250X6500mm	86.34	86.34	Sep - 2020

**NOTE:**

- 1. Two Bid System (Technical and commercial Offer separately).**
- 2. Vendor to upload Technical compliance report for attached Technical Delivery Conditions (TDC) in technical bid.**
- 3. Vendor to upload compliance report for attached General terms and condition in technical bid as per Appendix – A in GTC.**
- 4. Vendor to upload Unit price /commercial offer in commercial bid separately.**
- 5. The commercial bids of technically qualified vendors will be considered for opened and further evaluation subject to BEML R&D clearance.**
- 6. Only manufacturer to be participated in the tender.**
- 7. Division of patronage: BEML reserves the right to place Purchase order on 100% Qty on L1 firm (or) In case of division of patronage the ratio 60(L1):40(L2) for two sources & for three sources L1 (50):L2 (30):L3 (20) at the final negotiate price of L1 as per purchase procedure.**
- 8. Commercial ranking will be arrived based on Landed cost of the tendered items including other charges, if any, pricing on statement of deviation. Landed cost would be arrived by considering the following components.**
  - 1. For Indian Vendors: (Landed cost calculation)**
    - a) The firm to quote for unit price including packing and forwarding charges.
    - b) Local freight and insurance charges would be added to unit price, if a firm does not agree for BEML standard delivery terms of FOR BEML BANGALORE COMPLEX.
    - c) GST as applicable at the time of submitting the quotation.
    - d) Loading interest for payment terms, if firm does not agree BEML standard payment terms of 60 days credit from the date of receipt and acceptance of material at BEML for Non MSME firms, the interest loading would be added @ 12% per annum for the deviant number of days.

## **2. For Foreign Vendors : (Landed cost calculation)**

- a) Prices should be on F.O.B. (Free on Board) suppliers nearest port basis only. If firm does not agree for FOB terms then those quotation may liable for rejection. This conditions to be complied in GTC and uploaded along with Technical Bid.
  - b) Further on the FOB price, cost insurance freight (CIF) would be added to arrive at CIF prices @3% on FOB charges and Local freight would be added @1.5% on CIF.
  - c) Loading interest for payment terms if not agreed as per BEML standard payment terms of 100% by an irrevocable Letter of credit in favor of supplier payable within 60 days from the date of shipment @ 12% per annum would be added.
  - d) Customs duty if any for clearing the consignment at customs at the prevailing rate at the time of submission of quotation.
9. Non-recurring charges (NRC): Bidders may indicate lump sum price for non-recurring activities as defined/specified in BEML PTS underspecified line item in SRM portal. Detailed breakup to be provided in text. In case, bidder does not indicate any NRC charges, it is presumed by BEML that such costs are amortized by the bidder along with equipment costs.
10. For the purpose of arriving the Landed Cost in INR, the exchange rates for EUR / JPY prevailing as on date of tender opening (date of technical bid opening in case of two-bid tender) as per website [www.xe.com](http://www.xe.com) will be considered.

### **Exhibit - B**

#### **BEML Designated Location**

<b>UNIT</b>	<b>Location Code</b>	<b>Address</b>	<b>Telephone.</b>
Bangalore Complex	BC	Dy. General Manager - Stores BEML Limited Bangalore Complex New Thippasandra Bangalore – 560 075	080. 25240992 (Direct) 080.25242414 Extn. 716

## Exhibit-C

### Training Confirmation

(By email to [admin.srm@beml.co.in](mailto:admin.srm@beml.co.in) or  
Fax to +91.80.22963283 printed on Supplier's Letterhead)

Date:

To

The Asst. General Manager – Metro Purchase  
BEML Limited  
Bangalore Complex  
New Thippasandra Post, Bangalore - 560 075

**Kind Attention:** Mr. N. Sreenivasa Reddy

Dear Sir,

**Subject:** Training confirmation

This is to confirm that BEML SRM Implementation Cell has trained us on BEML OPS e-Procurement Platform. We have attended '**DEMO**' bidding event and are comfortable with bidding process.

We also understand that BEML shall not be responsible for infrastructure (power/internet) failure at our end and during training we are advised by BEML SRM Implementation Cell to keep back-up option ready i.e. UPS/ bidding from Cyber Café etc.

We have also read and signed **Exhibit-D** and understood General Terms & Conditions for participation in e-tender event.

For

<Company Stamp with full Postal Address>

Authorized Signatory

Name :  
Designation :  
Contact Details :  
Telephone # :  
Mobile # :  
Email ID :

## BEMLSRM - General Terms & Conditions

The General terms and conditions provided below govern the conduct of e-tender event conducted on BEML-SRM platform.

Written Acceptance of the RFI/RFQ Terms & Conditions and General Terms & conditions given below is a pre-requisite for securing participation in the e-tender event:

### Participant Confirmation:

- **Participants to e-tender event hereby confirm that they shall commit to supply the product / service (being bid for) at the price entered by them in the online bid AND at the terms and conditions specified herein by BEML LIMITED. All Prices entered shall be legally binding on the Bidders. Bidders are strongly advised to exercise due diligence while placing bids. Failure to honor the bids placed during the online Bid shall render the bidders liable for any penal action as deemed fit by BEML LIMITED.**
- In the event of winning an allotment in the bidding event, the bidder shall commit to fulfill outlined obligations under the contract.
- The bidder shall bid in line with the pre-accepted RFQ terms. The Bidder shall not stipulate any conditions on his/her own unless the terms of the BEML LIMITED expressly permit such conditions being stipulated by the Bidder. Bids entered with conditions attached shall be considered Conditional bids and BEML retains the right of rejecting these bids.

### Liability of BEML LIMITED

While, reasonable care and diligence is taken by BEML LIMITED in discharge of its responsibilities such as design of the e-tender event, communication of RFQ rules, guidance to bidders in event participation, etc. all bidders shall specifically indemnify BEML LIMITED from all liabilities for any shortcomings on these aspects. It is clearly understood that these activities are performed in BEML SRM platform by BEML LIMITED to assist the participants, but the ultimate responsibility on all these counts lies totally with the participants.

### Jurisdiction:

Any disputes relating to the e-tender module shall be subject to the sole jurisdiction of the courts of Bangalore, Karnataka, India.

Accepted the above terms & conditions

(Signature)  
Name & Designation of Signatory

For and on behalf of the company  
(Company Seal)